



aACE vs. Oracle NetSuite

– Comparative Report by MihaelCacic.com –





1. Executive Summary

NetSuite and aACE have fundamentally different approaches to enterprise resource planning: NetSuite as a cloud-exclusive global enterprise solution with comprehensive enterprise resource planning (ERP) modules, versus aACE as a mid-market ERP that emphasizes operational integration and customization flexibility.

NetSuite positions itself as the leading cloud ERP for enterprises, serving over 38,000 organizations globally across more than 200 countries. Built by Oracle, it provides enterprise-grade capabilities across financial management, customer relationship management (CRM), inventory management, order management, and advanced analytics through its unified cloud architecture. NetSuite employs custom pricing through direct sales consultation, with costs scaling based on modules, users, and organizational complexity — typically requiring enterprise-level budgets for implementation and ongoing subscriptions.

aACE takes a different path as a comprehensive ERP solution designed specifically for mid-market operations across manufacturing, wholesale distribution, and service industries.

It integrates accounting, inventory, order management, CRM, production, and operational project tracking to create one ecosystem. Available in Complete Edition (\$99 per user per month with a 5-user minimum) or Enterprise Edition (\$199 per user per month with a 10-user minimum), both cloud-hosted with a monthly hosting fee, it serves both small businesses and businesses as large as 500 users looking for an ERP integration without enterprise complexity.

Built on the Claris FileMaker platform, aACE allows businesses to develop their unique workflows and operational requirements directly into the software without waiting for vendor release cycles or paying premium customization fees.

Key Differences at a Glance

	NetSuite	aACE
Primary Focus	Enterprise ERP for global operations	Mid-market ERP with operational integration
Target Business Size	100+ employees, enterprise scale	3-500 users, mid-market operations
Deployment Options	Cloud-only (Oracle Cloud Infrastructure)	Cloud-hosted, on-premise optional for the Enterprise Edition
Industry Focus	17+ industry-specific SuiteSuccess editions	Manufacturing, distribution, professional services
Customization	Professional services required, vendor-dependent	Low-code FileMaker platform, self-service capable
Integration Approach	Prebuilt connectors + extensive ecosystem	Unified native modules + selective external integrations
Pricing Model	Custom enterprise quotes (~\$25,000-\$250,000+/year), module-based	Transparent: \$99/user/month + \$249 monthly hosting fee (Complete) or \$199/user/month + \$499 monthly hosting fee (Enterprise)
Implementation Timeline	Varies by complexity, SuiteSuccess methodology	3-6 months with 2-month Discovery Process
Support Model	Requires third-party consultants or implementation partners	Direct support and implementation from the aACE in-house team



Business Use Case – When to Choose NetSuite vs. aACE

NetSuite is perfect for businesses that:

- Operate across multiple countries requiring sophisticated multi-currency and multi-GAAP compliance
- Need enterprise-grade financial consolidation across numerous subsidiaries and business units
- Process high transaction volumes (thousands daily) with complex approval workflows
- Require comprehensive industry-specific solutions with proven best practices
- Have dedicated IT resources and enterprise budgets for implementation and ongoing costs
- Need advanced capabilities like field service management, HR management, or data warehousing

aACE fits organizations that:

- Have outgrown basic accounting software but don't need global enterprise capabilities
- Require comprehensive ERP integration—accounting, inventory, production, CRM—in one unified system
- Need customization flexibility to build unique workflows without expensive professional services
- Operate multiple locations or entities but primarily within one country
- Manage complex B2B operations with custom pricing, job costing, or manufacturing workflows
- Want cloud hosting with single-tenant flexibility and optional on-premise deployment
- Prefer transparent pricing with core operational modules included as standard
- Value a structured Discovery Process to thoroughly evaluate fit before committing

This report examines each platform's capabilities across financial management, inventory, CRM, order management, and operational workflows to help you determine which approach aligns with your business scale, complexity, and growth trajectory.

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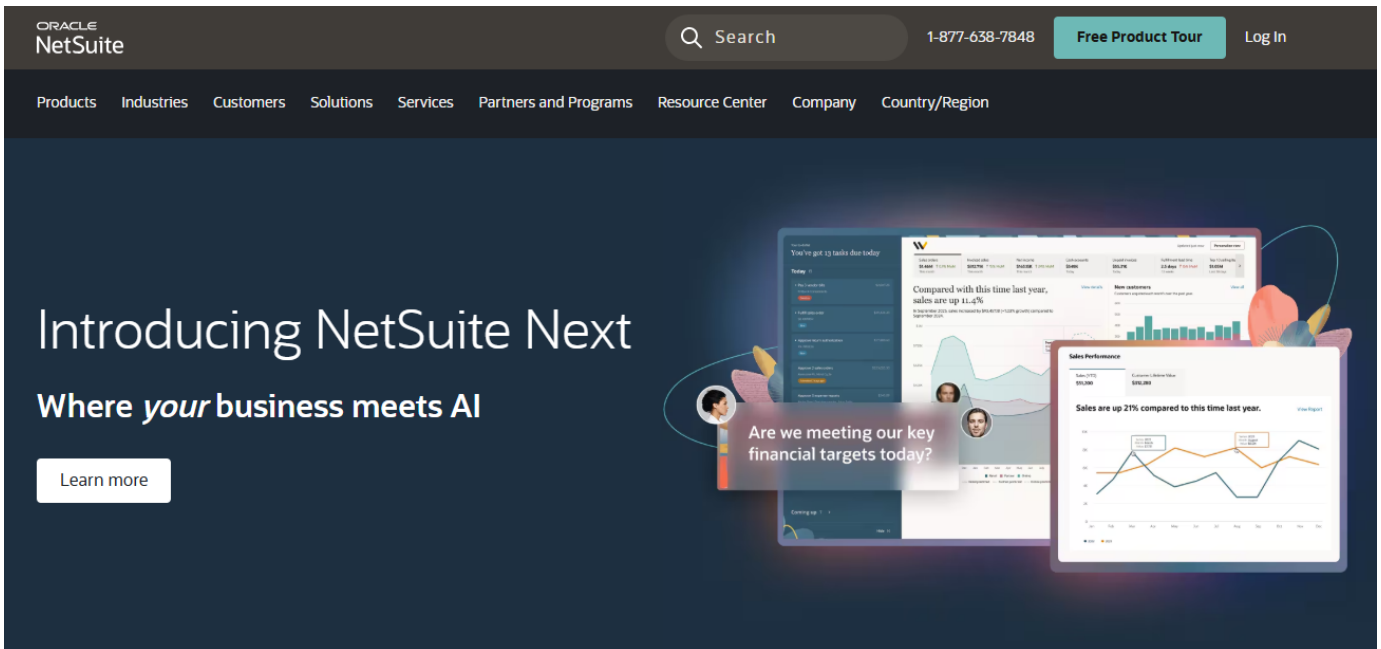
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2. Platform Overview

2.1 NetSuite Overview



NetSuite is the world's first cloud ERP system, launched in 1998 as NetLedger before being acquired by Oracle in 2016, establishing itself as the leading enterprise resource planning solution for global organizations.

Operating exclusively on Oracle Cloud Infrastructure, NetSuite provides a unified suite architecture where financial management, supply chain, CRM, HR, and analytics work together seamlessly. The SuiteSuccess methodology leverages over 25 years of deployment experience across tens of thousands of organizations, offering industry-specific solutions with preconfigured workflows, role-based dashboards, and proven best practices designed to accelerate implementation and ensure predictable go-live timelines.

Beyond the core ERP platform, NetSuite provides comprehensive ecosystem support, including Oracle's cloud infrastructure management, extensive professional services teams, industry-specific consulting, and continuous innovation through automatic updates.

2.2 aACE Overview



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aACE began as custom FileMaker development templates for individual clients before evolving into a full ERP platform over nearly two decades. Each new version incorporates insights from real operational challenges that mid-market businesses face daily.

It offers two subscription-based editions: Complete Edition at \$99 per user per month with a five-user minimum, and Enterprise Edition at \$199 per user per month with a ten-user minimum. Both editions are cloud-hosted. Enterprise is delivered in a single-tenant environment that supports deeper customization and greater operational flexibility. On-premise deployment remains available for Enterprise customers following consultation with the aACE team. Unlike competitors that charge separately for modules, both editions include every feature including accounting, CRM, inventory, production, and project management from day one.

The FileMaker Platform architecture distinguishes aACE from traditional ERP systems by integrating the interface, logic, and database layers. This allows businesses to modify workflows and data structures without navigating complex three-tier architectures or waiting for vendor development cycles.

What truly sets aACE apart is how it handles business integration. Rather than forcing companies to adapt their processes to the software, it molds itself around how an organization actually operates, from custom pricing structures to specialized production workflows to unique approval hierarchies. This allows teams to transition from legacy systems without the typical enterprise-grade complexity or budget requirements.



3. Shared Functionality Comparison

3.1 Financial Management & Accounting

At a Glance: NetSuite focuses on enterprise-grade automation and global compliance while aACE emphasizes operational integration and streamlined workflows for mid-market businesses.

NetSuite’s general ledger (GL) feature eliminates manual journal updates by automating entries across single or multiple accounting books. It automatically handles amortization and depreciation schedules, P&L allocations, and other routine calculations. You can also create automated approval workflows to verify journal entries based on criteria like threshold amounts and approval limits before posting.

ACCOUNT	TYPE	DATE	DOCUMENT NUMBER	NAME	DEBIT	CREDIT	BALANCE
1000 - Cash							\$0.00
1010 - Checking - US 1					\$632,805.2	\$630,987.31	\$4,044,387.00
1011 - Checking - US 2					\$72,215.51	\$71,998.70	(\$91,028.24)
1030 - Payroll					\$0.00	\$0.00	\$250.00
Total - 1000 - Cash					\$705,020.7	\$702,986.01	\$3,953,608.76
1100 - Accounts Receivable					\$1,115,016	\$700,389.77	\$1,011,308.52
1090 - Undeposited Funds							\$2,894.43
Total - 1090 - Undeposited Funds					\$0.00	\$0.00	\$2,894.43
1200 - Inventory							\$0.00
1210 - Inventory In Stock					\$629,474.4	\$472,674.76	\$2,554,157.48
1220 - Inventory Returned Not Credited					\$1,575.00	\$1,035.00	\$540.00
1240 - Vendor Prepayments					\$1,000.00	\$0.00	\$11,000.00
Total - 1200 - Inventory					\$632,049.4	\$473,709.76	\$2,565,697.48
1400 - Prepaid Expenses							\$0.00
1410 - Prepaid Insurance					\$0.00	\$0.00	\$50,000.00
1420 - Prepaid Rent					\$0.00	\$0.00	\$100,000.00
1440 - Prepaid - Supplies					\$1,000.00	\$0.00	\$1,000.00
Total - 1400 - Prepaid Expenses					\$1,000.00	\$0.00	\$151,000.00
1600 - Fixed Assets							\$0.00
1610 - Machinery & Equipment					\$8,500.00	\$2,000.00	\$7,917.00
1620 - Furniture & Fixtures					\$130.00	\$65.00	\$130.00
Total - 1600 - Fixed Assets					\$8,630.00	\$2,065.00	\$8,047.00
1695 - Right of Use Asset - Operating					\$5,278.44	\$0.00	\$9,258.56
1700 - Accumulated Depreciation - Fixed Assets							\$0.00
1710 - Acc. Depr. - Machinery & Equipment					\$0.00	\$0.00	(\$65.94)
Total - 1700 - Accumulated Depreciation - Fixed Assets					\$0.00	\$0.00	(\$65.94)
2000 - Accounts Payable							\$0.00
2010 - Accounts Payable - Trade					\$702,183.0	\$636,848.52	(\$1,143,587.64)
2900 - Intercompany Payables					\$0.00	\$0.00	(\$6,770.00)
Total - 2000 - Accounts Payable					\$702,183.0	\$636,848.52	(\$1,150,357.64)
1050 - Credit Cards							\$0.00
1054 - Credit Cards - US 1					\$0.00	\$1,362.00	(\$10,577.00)
Total - 1050 - Credit Cards					\$0.00	\$1,362.00	(\$10,577.00)
2200 - Accrued Liabilities					\$585,363.0	\$596,399.98	(\$12,186.92)
2300 - Liabilities - Taxes							\$0.00
2302 - Sales Taxes Payable California					\$0.00	\$847.74	(\$10,027.00)
2303 - Sales Taxes Payable Colorado					\$0.00	\$866.36	(\$3,910.18)

The **Chart of Accounts** (COA) supports unlimited accounts and sub-accounts with customizable account codes, transaction types, and GL reports. If you are licensed for NetSuite OneWorld, you can access **accounting contexts** for more flexibility over the accounting processes. You can establish these one-to-one relationships in two situations:

- When you want to manage your accounts using the local GAAP requirements instead of a centralized COA with consolidated context, or
- You want to create relationships to meet your unique business needs — valuable when using Multi-Book Accounting (licensed separately) with secondary books requiring distinct accounting contexts.

EDIT VIEW	SUMMARY	NUMBER	ACCOUNT	TYPE	DESCRIPTION	CURRENCY	FOREIGN CURRENCY BALANCE	BALANCE
Edit View	No		Clearing Payments	Other Current Liability				0.00
Edit View	No	1000	Cash	Bank		US Dollar	\$3,356,124.78	3,356,124.78
Edit View	No	1010	Checking - US	Bank		US Dollar	\$3,356,124.78	3,356,124.78
Edit View	No	1020	Savings	Bank		US Dollar	\$0.00	0.00
Edit View	No	1030	Payroll	Bank		US Dollar	\$0.00	0.00
Edit View	No	1040	Petty Cash	Bank		US Dollar	\$0.00	0.00
Edit View	No	1011	Checking - Australia	Bank		AUD	\$957,235.12	707,081.82
Edit View	No	1012	Checking - Canada	Bank		CAD	\$957,235.12	709,944.91
Edit View	No	1013	Checking - UK	Bank		GBP	£940,021.64	1,211,992.46
Edit View	No	1050	Credit Cards	Credit Card		US Dollar	(\$3,512.00)	-3,512.00
Edit View	No	1051	Credit Cards - AUS	Credit Card		AUD	\$0.00	0.00
Edit View	No	1052	Credit Cards - CAD	Credit Card		CAD	\$0.00	0.00
Edit View	No	1053	Credit Cards - GBP	Credit Card		GBP	£0.00	0.00
Edit View	No	1054	Credit Cards - USD	Credit Card		US Dollar	(\$3,512.00)	-3,512.00
Edit View	No	1090	Undeposited Funds	Other Current Asset				0.00
Edit View	No	1100	Accounts Receivable	Accounts Receivable				3,575,749.94
Edit View	No	1110	Trade Receivables	Accounts Receivable				3,820,535.94
Edit View	No	1120	Allowance for Doubtful Accounts	Accounts Receivable				0.00
Edit View	No	1130	Other Receivables	Accounts Receivable				0.00
Edit View	No	1140	Employee Advances	Accounts Receivable				0.00

NetSuite's **multi-currency functionality** lets organizations establish different currencies for the parent and subsidiaries (if you are licensed for NetSuite OneWorld). The platform automatically converts transactions from one currency to another for consolidated reporting. However, you can't make any changes to the currency management settings once you link transactions and records to it.

The platform maintains a comprehensive audit report of all transactions using the Transaction Audit Trail feature. It provides information on the user accounts, action types, date ranges, transaction amounts, affected accounts, and involved entities.

Meanwhile, **aACE** also offers comprehensive financial management features but takes a different approach. It treats financial management as an integrated component of the larger ERP system, where every transaction automatically flows through to connected modules without separate data entry or reconciliation.

Its **Chart of Accounts** is similar to NetSuite's but follows a different hierarchical structure.

Account numbers follow a structured format. The first digit determines the financial type (1-3 for balance sheet items, 4-9 for income and expenses). Managing existing accounts is straightforward—users can reassign posted transactions to different GL accounts through the Actions menu or deactivate accounts as needed.

The screenshot displays the NetSuite 'GL Accounts' interface. The header shows 'Record: 1 of 109' and navigation options like 'New', 'Edit', 'Delete', 'Print', and 'Actions'. The main table is titled 'GL Accounts Sorted by Account ID' and includes a search bar and a filter set to 'ACTIVE'. The table columns are: Account, Account Name, Account Type, Cash Flow Section, Balance, Status, and Actions. The data is organized into several sections: Total Assets (Assets), Current Assets, Total Cash, Cash Checking (EE, AI, MWRO), Undeposited Funds (Cash/Checks, MC/Visa, Amex, Debit Card, E-Check), Total Receivables, and Inventory Assets.

Account	Account Name	Account Type	Cash Flow Section	Balance	Status	Actions
> 1000	Total Assets	Assets		851,729.16	ACTIVE	● ↗ -
> 1002	Uncategorized Assets	Assets	Other Assets		ACTIVE	● ↗ -
> 1100	Current Assets	Assets		474,824.97	ACTIVE	● ↗ -
> 1101	Uncategorized Current Assets	Assets	Other Assets		ACTIVE	● ↗ -
> 1110	Total Cash	Cash		361,375.26	ACTIVE	● ↗ -
> 1114	Cash Checking (EE)	Cash	Cash		ACTIVE	● ↗ -
> 1115	Cash Checking (AI)	Cash	Cash	213,037.20	ACTIVE	● ↗ -
> 1116	Cash Checking (MWRO)	Cash	Cash	96,720.80	ACTIVE	● ↗ -
> 1120	Undeposited Funds - Cash/Checks	Cash	Cash	51,617.26	ACTIVE	● ↗ -
> 1121	Undeposited Funds - MC/Visa	Cash	Cash		ACTIVE	● ↗ -
> 1122	Undeposited Funds - Amex	Cash	Cash		ACTIVE	● ↗ -
> 1123	Undeposited Funds - Debit Card	Cash	Cash		ACTIVE	● ↗ -
> 1124	Undeposited Funds - E-Check	Cash	Cash		ACTIVE	● ↗ -
> 1200	Total Receivables	Receivables		113,449.71	ACTIVE	● ↗ -
> 1201	Uncategorized Receivables	Receivables	Accounts Receivable		ACTIVE	● ↗ -
> 1202	Accounts Receivable	Receivables	Accounts Receivable	113,449.71	ACTIVE	● ↗ -
> 1203	Uncategorized Receivables	Receivables	Accounts Receivable		ACTIVE	● ↗ -
> 1204	Due from AI (A/R)	Receivables	Accounts Receivable		ACTIVE	● ↗ -
> 1205	Due from EE (A/R)	Receivables	Accounts Receivable		ACTIVE	● ↗ -
> 1300	Inventory Assets	Inventory		376,904.19	ACTIVE	● ↗ -
> 1301	Uncategorized Inventory	Inventory	Inventory		ACTIVE	● ↗ -
> 1303	Work In Process	Inventory	Inventory		ACTIVE	● ↗ -
> 1304	Raw Materials	Inventory	Inventory		ACTIVE	● ↗ -

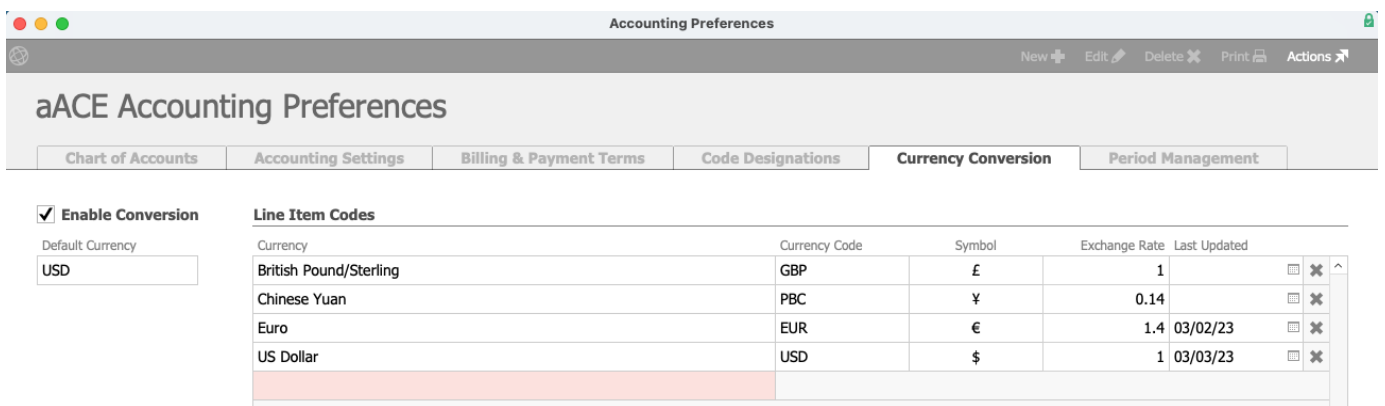
At the bottom of the table, there are filter options: 'Show All', 'Constrain to B/S Accounts', 'Constrain to I/S Accounts', and 'Related Records'. A gear icon for settings is located in the bottom right corner.

Like NetSuite, the COA supports multi-entity structures with automatic inter-company accounting. Businesses can maintain separate balance sheets while viewing consolidated results in real-time.

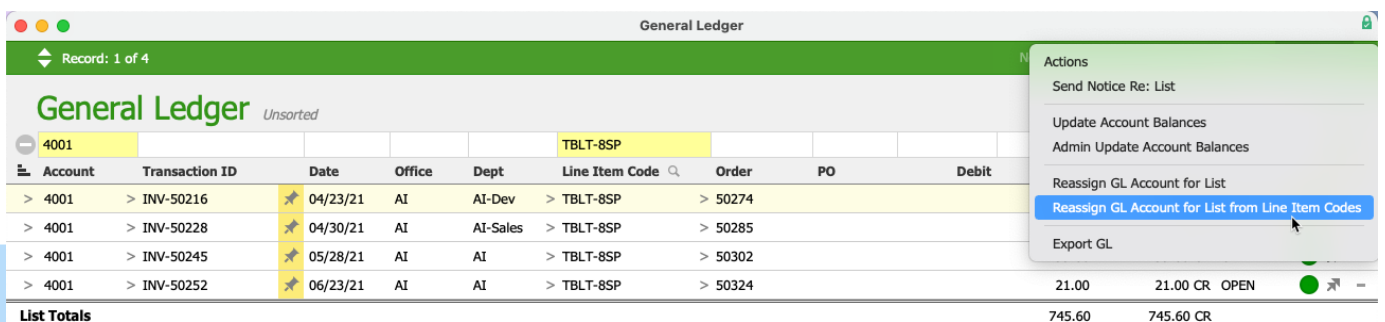
But, unlike NetSuite, aACE provides three distinct ledger account types:

- **Root Header Accounts** (e.g. Total Assets) at the root level,
- **Header Accounts** (e.g. Total Cash) that summarize other accounts, and
- **Detail Accounts** (e.g. Checking Account) that accept transactions.

aACE's **multi-currency support** operates through its Currency Conversion feature, allowing organizations to define and manage the currencies they require. Currencies are configurable at the system level, with exchange preferences applied consistently across transactions, reporting, and financial workflows.



For businesses not implementing full currency conversion, aACE offers an alternative approach using Other-type Line Item Codes (LICs) for currency fluctuations on individual transactions.



Built-in **audit trails** capture all updates automatically across every record. It records date, time, and user name, with each log activity linking back to the originating record for one-click source viewing. This automatic logging ensures anyone can access the complete history of changes without manual tracking.

Financial Management Assessment: NetSuite delivers more comprehensive financial features for businesses prioritizing enterprise-grade automation, sophisticated multi-currency management, and global compliance capabilities across complex organizational structures. aACE offers a more holistic solution for organizations needing accounting integrated with operations to provide unified reporting across all business functions with streamlined workflows.

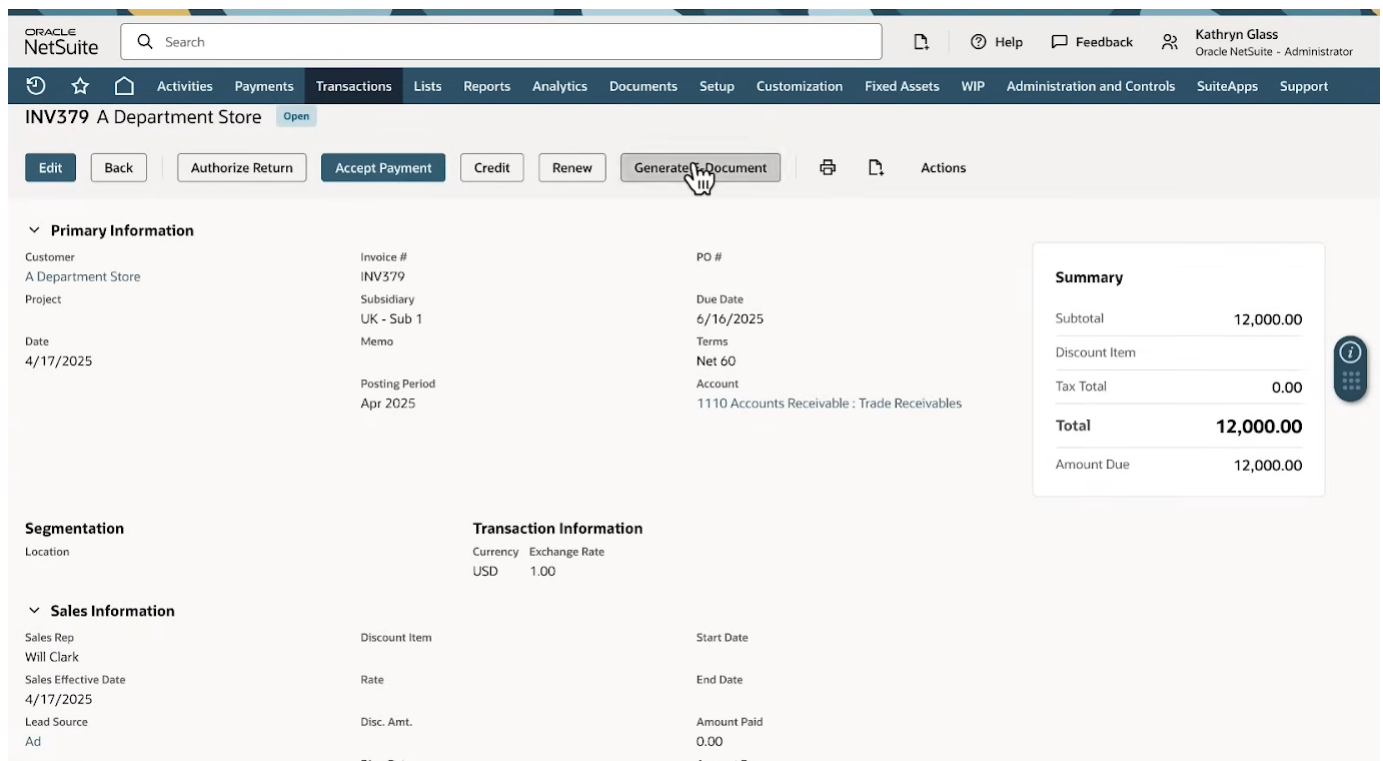


3.2 Invoicing & Billing

At a Glance: NetSuite offers global e-invoicing compliance and sophisticated billing operations, while aACE focuses on invoicing integrated directly with fulfillment workflows for straightforward B2B scenarios.

NetSuite's Invoicing System offers flexible feature sets that can support both complex and simple business invoicing and payment requirements:

- **E-Invoicing** enables the creation and transmission of electronic invoices and tax data via tax authorities' platforms and exchange networks.
- **Payment Instruments** makes payment processing using various payment methods more straightforward and secure.
- **Billing Operations** provide automation tools to create immediate bill runs or schedule billing operations at specific times.



ORACLE NetSuite

Search

Help Feedback Kathryn Glass Oracle NetSuite - Administrator

Activities Payments Transactions Lists Reports Analytics Documents Setup Customization Fixed Assets WIP Administration and Controls SuiteApps Support

INV379 A Department Store Open

Edit Back Authorize Return Accept Payment Credit Renew Generate Document Actions

Primary Information

Customer	Invoice #	PO #
A Department Store	INV379	
Project	Subsidiary	Due Date
	UK - Sub 1	5/16/2025
Date	Memo	Terms
4/17/2025		Net 60
	Posting Period	Account
	Apr 2025	1110 Accounts Receivable : Trade Receivables

Summary

Subtotal	12,000.00
Discount Item	
Tax Total	0.00
Total	12,000.00
Amount Due	12,000.00

Segmentation

Location

Transaction Information

Currency	Exchange Rate
USD	1.00

Sales Information

Sales Rep	Discount Item	Start Date
Will Clark		
Sales Effective Date	Rate	End Date
4/17/2025		
Lead Source	Disc. Amt.	Amount Paid
Ad		0.00
	Disc. Date	Amount Due

You can also set **global invoicing preferences** to determine how billable lines appear on invoices. Options include combining time items into one total, grouping time by employee, combining expense items, grouping expenses by employee, etc. The page includes a preview section that updates as you select options, allowing you to verify before saving.

For recurring charges, NetSuite has its **SuiteBilling** feature (licensed separately as an optional module) to automate recurring charges with configurable preferences including:

- automatic subscription status changes when sales orders are approved,
- subscription start date alignment with first activation change orders,
- automatic credit memo generation for off-cycle changes,
- charge amount alignment with subscription dates, and delta charge creation for changes to invoiced service periods.

The screenshot displays the NetSuite SuiteBilling interface. At the top, there is a search bar and navigation tabs for Activities, Transactions, Lists, Reports, Analytics, Documents, Setup, Customization, Commerce, Analytics, SuiteView, SuiteApps, and Support. The user is logged in as Kathryn Glass, SuiteBilling Stairway - Administrator.

The main section is titled "Subscription" and includes buttons for Edit, Back, Activate, Modify Pricing, and Actions. It is divided into two main sections: "Plan and Term" and "Billing Account".

Plan and Term:

Subscription Plan	Start Date	Class
Sub Plan - Recurring Adjustable	10/4/2024	
Price Book	End Date	Department
Pricebook USD Monthly	10/3/2025	
Initial Term	Next Renewal Start Date	
1 year	10/4/2025	

Billing Account:

Billing Schedule	Start Date	Next Bill Cycle Date
First of the Month	1/1/2021	2/1/2021
Billing Frequency	Last Bill Cycle Date	Last Bill Date
Monthly		

Below these sections are tabs for Lines, Pricing, Renewal, Subscription Change Orders, Related Records, and System Information. The "Lines" tab is active, showing a table of subscription lines.

Subscription Lines Table:

Line Number	Item	Billing Mode	Status	Quantity	Discount	Start Date	Recurrence Start Date	End Date	Revenue Recognition Option	Estimated Revenue Recognition End Date
1	.SBI Recurring - Adjustable	In Advance	Draft	15	0.00	10/4/2024	11/1/2024	10/3/2025	Over subscription term	
2	.SC1 Usage	In Arrears	Draft		0.00	10/4/2024	11/1/2024	10/3/2025	Over subscription term	

Meanwhile, **aACE** integrates invoicing within the complete quote-to-cash cycle. Invoices can be manually generated or automatically created when inventory ships or specific order stages end, ensuring billing always matches actual fulfillment. The Invoice page displays comprehensive details organized into distinct sections:

- **Bill To section:** Shows customer billing address, related order or purchase order information, and billing and payment details
- **Description and Additional Info sections:** Describe other invoice details
- **Payment Comments section:** Add payment-related comments via the Add (+) icon
- **Invoice Item section:** Holds information about Line Item Codes (LICs) on the specific invoice
- **Additional Portals:** Provides links to related invoice records
- **Totals section:** Details payment calculations including total, tax, and shipping

The screenshot displays the 'Invoices' page for invoice 60020 issued to ACC Construction Corp on 03/13/26. The interface includes a top navigation bar with options like 'New', 'Edit', 'Delete', 'Print', and 'Actions'. The main content area is divided into several sections:

- Invoice Details:** Shows the invoice number (60020), customer name (ACC Construction Corp), and date (03/13/26). It also indicates the invoice status as 'OPEN'.
- Bill To:** Contains the customer's address (ACC Construction Corp, 519 Mulan Ave # 7n, New York, NY 10018), order number (60083), and customer PO number (684152688). Billing terms are listed as 'Net 30' with an invoice due date of 04/12/26.
- Description:** A section for describing the invoice items.
- Additional Info:** A section for providing extra details about the invoice.
- Payment Comments:** A comment box containing the text: "[Katie Connolly] I spoke to Michele and confirmed that she received the invoice. 3/13/26 4:48 pm".
- Invoice Items:** A table listing the items on the invoice:

Code	Description	Order	Quantity	Unit Price	Unit Adj	Total	Tax Profile
1 > BC09	BASE CABINET	> 60083	25	358.58	0.00	8,964.50	NYC
2 > BDEC24	BASE END DUMMY DOOR	> 60083	15	302.60	0.00	4,539.00	NYC
3 > BSP09	BASE SPICE PULL OUT CABINET	> 60083	5	589.82	0.00	2,949.10	NYC
4 > SB30	SINK BASE CABINET	> 60083	3	693.92	0.00	2,081.76	NYC
5 > OC339624	OVEN CABINET WITH 1 DRAWER	> 60083	10	2,501.82	0.00	25,018.20	NYC
- Totals:** A summary table showing the financial breakdown:

Subtotal	50,441.16
Adjustment	0.00
Total	50,441.16
Shipping	0.00
Tax	4,479.19
Grand Total	54,920.35
Balance	54,920.35 100%
- Receipts, Adjustments, Refunds:** A table for recording payments and adjustments, with columns for Receipt, Date, Payment Ref, Memo, and Amount.

At the bottom of the page, there are search and filter options for 'Dept' (ABS-SHIP), 'Asgn To' (KC), 'Tracking Status' (Sent via Email), and 'Recur Transaction'.

Recurring transactions (RT) can be set up with aACE as part of the automation schedules. You can automate payments by securely storing the customer's preferred payment method using tokens. It syncs with the entire order processing cycle, including payments, refunds, and even shipment cancellations in case of failed payments.

Recurring Transaction: China Brushworks International (60001) OPEN

Recurring Order Overview | Configuration | Scheduling & Termination

Notices | Tasks | Emails | Docs

General Info

Customer (Bill To) > China Brushworks International | Contact > Ming Xiou | Type

Start Date: 03/13/26 | End Date: 03/31/27 | Total Recurring Value: 0.00 | Orders To Date: 21,230.55 | Pct of Value: 0.00%

Recurring Transaction Schedule | Schedule Details | Disable Recurring Transactions

Next Cycle: 03/31/26 | Transaction Repeats: Period: Monthly

Terminates On: | Termination Notes: PENDING

Log

- Katie Connolly OPENED this recurring transaction. 3/13/26 5:24 pm
- Katie Connolly CREATED this recurring transaction. 3/13/26 5:00 pm

Orders (1) | Invoices | Receipts

Order	Date	Title	Bill Terms	Total	Balance	Pmt Exp	Tracking Status	Status
> 60084	03/13/26	China Brushworks International	Net 30	21,230.55	0.00	04/16/26		

21,230.55

Dept: AI-Shipping | Asgn To: KC | Tracking Status:

These features support collections management, reinforcing aACE's quote-to-cash workflows where invoicing represents one component of larger integrated workflows rather than standalone transactions.

Invoicing & Billing Assessment: NetSuite is perfect for organizations requiring enterprise-scale billing automation and advanced billing operations processing thousands of customers. aACE is for businesses needing invoicing tied directly to fulfillment workflows with immediate operational impact from payment status and straightforward B2B recurring billing scenarios.

3.3 Expense Management

At a Glance: NetSuite emphasizes enterprise-scale expense automation with comprehensive project integration and mobile accessibility, while aACE focuses on structured envelope-based expense organization with systematic approval workflows and direct integration with procurement and vendor management.

NetSuite's Expense Tracking can create and submit expenses down to the task level for more accurate reporting. It uses customizable business rules that allow consolidating expenses from multiple projects into a single expense report or entering expenses on a project-by-project basis. Expenses can be grouped into categories, including transportation, lodging, mileage, and entertainment, with each expense category linked to an account.

The screenshot shows the NetSuite interface with a search bar and navigation menu. Below the menu, the title "Expenses by Department" is displayed above a table. The table has columns for various departments and a total column. The data is as follows:

NAME (GL-STYLE)	ADMINISTRATION	CUSTOMER SUPPORT	ENGINEERING	PROF. SERVICES		SALES	TRAINING	TOTAL
	Amount	Amount	Amount	Development	Project Management			
66000 - Travel and Entertainment								
66030 - International Travel - Flights					£695.00	£5,719.12		£6,414.12
66020 - International Travel - Accommodation		£500.00			£0.00	£250.00		£750.00
66040 - International Travel - Meals			£250.00		£0.00	£115.29		£365.29
Total - 66000 - Travel and Entertainment		£500.00	£250.00		£695.00	£6,084.41		£7,529.41
60000 - Administration Expenses								
60060 - Other Consumables				£250.00			£1,000.00	£1,250.00
60010 - Admin Expenses	£100.00					£0.00		£100.00
Total - 60000 - Administration Expenses	£100.00			£250.00			£1,000.00	£1,350.00
Total	£100.00	£500.00	£250.00	£250.00	£695.00	£945.00	£6,084.41	£8,879.41

All your expenses throughout the project lifecycle can be visualized in NetSuite's Expense Reports, providing an auditable expense history for each project. The expense reports are available as interactive dashboards for easy visibility, with approval notifications when new expenses are entered against a project.

ORACLE NetSuite

Search

Kathryn Glass
Stairway for Services US (New Leading) 24.2 - Administrator

Activities Payments Transactions Lists Reports Analytics Documents Setup Customization Implementation Fixed Assets Administration and Controls SuiteApps Support

Expense Report

Save Cancel

Primary Information

Exp. Rept. #
To Be Generated

Date *
12/11/2024

Posting Period *
Dec 2024

Employee *
Abby Kwan

Subsidiary
US West

Purpose
SFO Trip

Account
Unapproved Expense Reports

Advance to Apply
0.00

Advance to Apply Account
1460 Advances Paid

Currency *
US Dollar

Exchange Rate *
1.00

Custom Form *
RedwoodUI - Expense Report

Complete
 Policy Violated
 Corporate Card By Default
 Supervisor Approval
 Accounting Approval

Summary

Expenses Total	1,128.50
Total in Base Currency	1,128.50
Reimbursable Expenses	1,128.50
Corporate Card	0.00
Advance to Apply	0.00
Total Reimbursable Amount	1,128.50

Expenses Communication

Use Multi Currency

Show Policies Imported Expenses (3) Clear All Lines Enter Quick Distribution

Ref No.	Date *	Expense Category	Activity Code	Amount *	Customer:Project	Project task	Billable	Corporate Card	Notes	Department	Class	Location	Attach File
1	12/11/2024	Airfare	Expense : Pass Through	750.00						Professional Services	Class-D	Not Applicable - West	
2	12/11/2024	Breakfast		25.00						Professional Services	Class-D	Not Applicable - West	
3	12/11/2024	Dinner		75.00						Professional Services	Class-D	Not Applicable - West	
4	12/11/2024	Breakfast		25.00						Professional Services	Class-D	Not Applicable - West	
5	12/11/2024	Lunch		28.50						Professional Services	Class-D	Not Applicable - West	
6	12/11/2024	Car Rental		225.00						Professional Services	Class-D	Not Applicable - West	
7	12/11/2024												

Bill Capture (licensed separately as an optional module) enables users to email or upload vendor bill files to create NetSuite vendor bills, minimizing data entry effort and reducing manual errors and inconsistencies. You can also upload receipts via optical character recognition (OCR) using the mobile app. It makes expense report generation feasible from anywhere, so projects can continue moving without backlogs on administrative tasks.

ORACLE NetSuite

Search

Crystal McAdams
Stairway for Services US Bill Capture - Administrator

Activities Payments Transactions Lists Reports Analytics Documents Setup Customization Implementation Fixed Assets Administration and Controls SuiteApps Support

Review Scanned Bill

Create Bill Save for Later Cancel Actions ...

Primary Information

PO Number
269

Scanned: 269

Subsidiary *
US West

Vendor *
Tech Vendor

Currency *
USD

Reference No.
#449

Date *
2/22/2023

Location *
Not applicable

Scanned: #449

Scanned: 2/22/2023

Scanned: No value found

Payment Terms
Net 30

Posting Period *
Feb 2023

Due Date
3/22/2023

Scanned: Net 30

Scanned: 05/22/2023

Discount Date

Memo

Calculated Amount *
11,117.57

Scanned: 11,117.57

Classification

Department

Class

Add, edit, or verify line items

Expenses 337.57 Items 10,780.00

Invoice #449
2/22/2023

TECH VENDOR

Bill To:
RPAC LLC
PO Box 2138
Los Banos, CA 93635

Due Date: 03/22/2023
Amount Due: \$11,117.57
PO Number: 269
Due Terms: Net 30

Product Code	Quantity	Description	Rate	Amount
95HBA Pellets (35 lb Case)	20	95HBA Pellets (35 lb Case)	2.75	\$10,780.00
		Shipping		337.57
		Total		\$11,117.57

Bill Capture supports PDF, JPEG, and PNG file formats with specific limitations:

- PDF files have a 30-page limit, while JPEG and PNG formats support 1 page per file.
- Uploaded files can't exceed 8 MB, with a maximum of 50 files uploaded at a time for best performance.
- For email submissions, 20 attached files maximum are supported, with each file not exceeding 8 MB and overall email size not exceeding 10 MB.

NetSuite's Expense Tracking integrates with accounting tools to match expenses seamlessly to project accounting. It helps eliminate double entry of expense data, customer billing, and foreign currency conversions. This integration puts visibility and control into users' hands by tracking the progress of open, pending, and approved expenses.

Meanwhile, **aACE** takes a more systematic approach through its "Expense Envelope" system. This system allows employees to create organized expense submissions that include multiple expense items, receipts, and supporting documentation.

The **aACE Expenses App** lets employees add new Expense Envelopes using images of the receipt. Users can fill in additional information like Item Description, Date, Amount, Payment Method, and additional details before saving.

Purchase Orders
Record: 440 of 440
New + Edit ✎ Delete ✕ Print 🖨 Actions ⚙

Expense Envelope: 60047 | Denise James **03/13/26** **PENDING** 🟡

Expense Envelope Details Management Notices 📢 Tasks 📌 Emails ✉ Docs 📄

General Info **Description** **Additional Info**

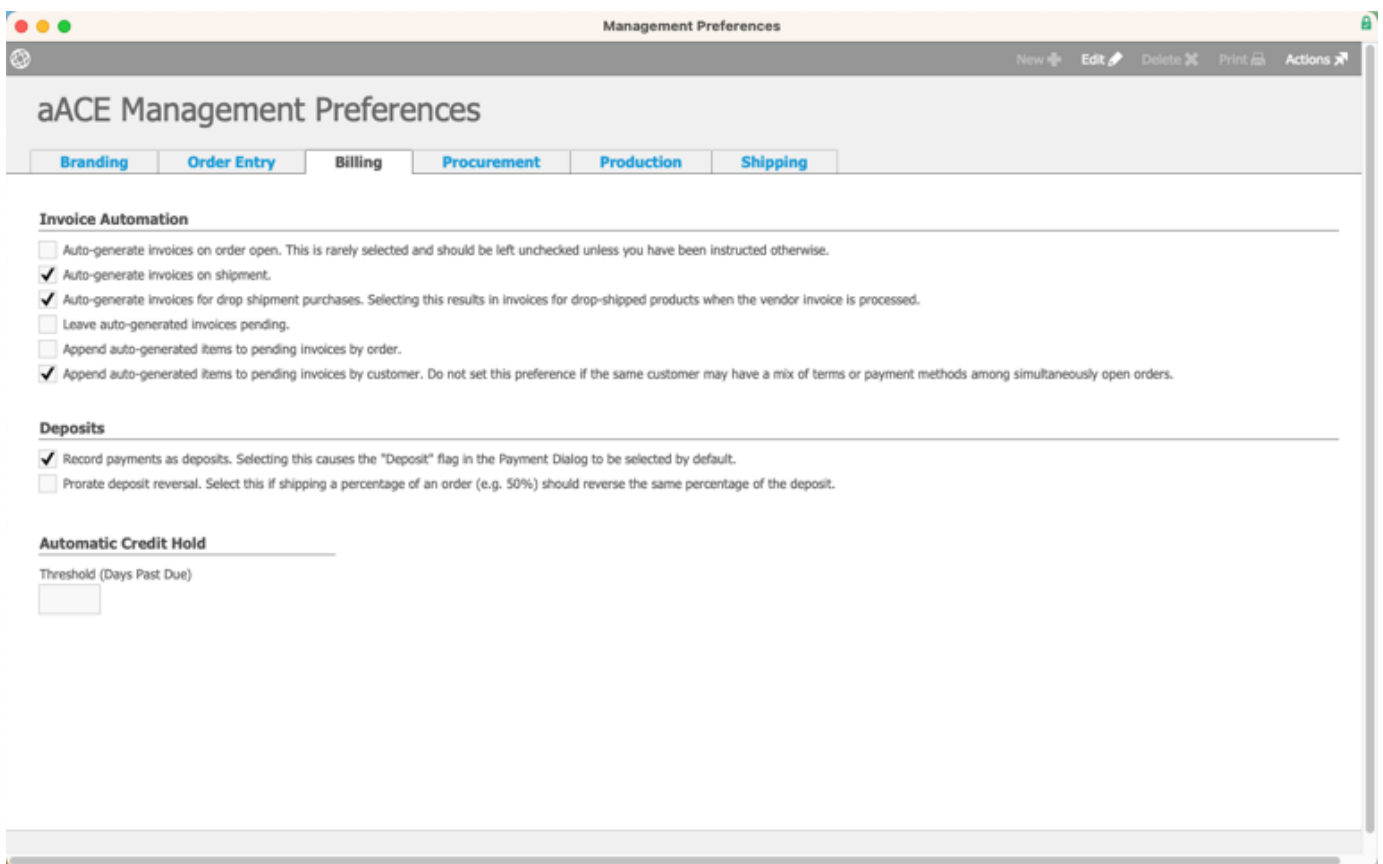
Type: Expense Envelope Team Member: Denise James Description: Meals and expenses for on-site with AFG Construction Mgmt.

Expense Items

Code	Description	Date	Order	Job	Dept	Quantity	Unit Cost	Total	CC	📄
> TRV-AIR	Airfare	03/02/26	> 60027	> 60027	ABS	1	874.67	874.67	✓	📄
> TRV-CAR	Car Rental	03/02/26	> 60027	> 60027	ABS	1	491.94	491.94	✓	📄
> TRV-MEAL	Meals and Entertainment	03/02/26	> 60027	> 60027	ABS	1	43.82	43.82	✓	📄
> TRV-MEAL	Meals and Entertainment	03/03/26	> 60027	> 60027	ABS	1	18.97	18.97	✓	📄
> TRV-MEAL	Meals and Entertainment	03/03/26	> 60027	> 60027	ABS	1	38.49	38.49	✓	📄
> TRV-MEAL	Meals and Entertainment	03/03/26	> 60027	> 60027	ABS	1	294.78	294.78	✓	📄
> TRV-MEAL	Meals and Entertainment	03/04/26	> 60027	> 60027	AI	1	12.84	12.84	✓	📄
								Total	1,775.51	
								Approved	0.00	

Approver: ES Tracking Status: Submitted ⚙

Integrated payment processing and optical character recognition (OCR) functionality enable aACE to capture receipt details automatically and process ACH transfers along with credit and debit card payments. Once you update card information, aACE will ask you to post the receipt, initiating the charge to the updated card. This works for items shipped from inventory and drop shipped items on set conditions.



Expense Management Assessment: NetSuite is for organizations requiring enterprise-scale expense automation with comprehensive project accounting integration. aACE provides integrated workflows for supporting growing organizations with multiple departments or locations, ensuring expense management directly reflects operational reality.

3.4 Inventory Management

At a Glance: NetSuite provides sophisticated automation, demand-based planning, and comprehensive multi-location fulfillment capabilities, while aACE delivers real-time inventory tracking with advanced allocation logic and integrated supply chain workflows designed for mid-market operations.

NetSuite’s Inventory Management platform automatically tracks inventory levels, orders, and sales throughout the inventory lifecycle. It syncs with the procurement to sales tools, ensuring inventory records and reports are updated in real time after each transaction.

The screenshot displays the NetSuite Inventory Management dashboard. At the top, there is a navigation bar with tabs for Activities, Shipping, Receiving, Inventory, Reports, Analytics, Documents, Setup, Demand Planning, Procurement, SuiteApps, and Support. A search bar and user profile (Nick Singh) are also visible.

Home section includes:

- Reminders:** A list of tasks such as "Tasks that are overdue" (2), "Orders to Fulfill" (18), "Orders to Receive" (17), and "Return Authorizations to Receive" (2).
- Navigation Shortcut Group:** A menu for "Inventory Manager" with sub-items like Setup, Locations, New Vendor, Shipping Items, Update Item Price, Item Management, Receiving, PO History, Receive Orders, and Receive Returns.
- Tiles:** Four main action tiles: Inventory Transfer, Inventory Adjustment, Open POs, and Late PO Report.
- Key Performance Indicators (KPIs):**
 - Orders: ↑ 6.9%
 - Inventory: ↑ 19.9%
 - Open Purchase Orders Report: 22
 - Value of Open Purchase Orders: ↑ 11.8%
- Table of KPIs:**

Indicator	Period	Current	Previous	Change
Orders	This Month vs. Last Month	155	145	↑ 6.9%
Inventory	End of This Month vs. End of Last Month	\$6,446,453	\$5,374,952	↑ 19.9%
Open Purchase Orders Report	Current	22		
Value of Open Purchase Orders	This Month vs. Last Month	\$71,804	\$64,224	↑ 11.8%
- KPI Meter:** A gauge chart showing "Inventory" at \$6.4M, with a range from 0 to 8M.
- Top 15 Items By Qty Sold:** A donut chart showing the distribution of sales for the top 15 items.
- Monthly Inventory Trend:** A bar chart showing inventory levels over time, with a y-axis ranging from 0 to 7,000.00K.
- Monthly Orders Trend:** A bar chart showing the number of orders over time.

Inventory management in aACE follows a comprehensive flow maintaining target quantities and automatic reordering. aACE tracks physically available stock, units ordered but not yet shipped, units still available to sell, and purchase orders in progress. It also includes built-in backorder management, automatically identifying when orders exceed available inventory and tracking those quantities until replenishment occurs. This setup keeps inventory levels aligned with target quantities while clearly distinguishing between physical inventory and available-to-sell quantities.

The screenshot displays the 'Line Item Codes' interface for 'SMALL CROWN MOLDING (2" TALL)'. The interface includes a header with 'Code: CM8' and 'ACTIVE' status. Below the header are tabs for 'Inventoried Item' and 'Setup'. The main content area is divided into several sections:

- General Info:** A table with columns for Type, Est Unit Cost, and Price. The 'Cabinets' type has an estimated unit cost of 168.89 and a price of 168.89.
- Unit Info:** A table with columns for Net Wt, Gross Wt, L, W, H, and Est Ship Cost. The net weight is 1.3, gross weight is 45, length is 12, width is 0.5, height is 1, and estimated ship cost is 18.94.
- Default Value for Order Item Addt'l Info:** A large empty box for additional information.
- Inventory Replenishment for Offices:** A table with columns for Office, On Hand, Available, Total, % of Target, Target, Replenish, Method, and From. The 'ABS' office has 70 units on hand, 55 available, and a target of 100.
- Default Bins:** A table with columns for Office, Default Bin, and Return Bin. The 'ABS' office has a default bin of 'ABS-CAB' and a return bin of 'C-ABS'.
- Inventory Replenishment for Independently Managed Bins:** A table with columns for Bin, On Hand, Available, Total, % of Target, Target, Replenish, Method, and From. The '70' bin has 70 units on hand, 55 available, and a total of 55.
- Inventory Setup:** A section with fields for Cycle (Q2) and Next Serial, and checkboxes for 'Track by Mfr Lot', 'Serialized', 'Perishable', 'Discontinued', 'Special Order', and 'Drop Ship'.

Multiple warehouses can be set up with products moved between them seamlessly. aACE also supports mobile applications for inventory counting and picking operations to create comprehensive warehouse management experiences integrated with broader ERP functionality.

Basic Inventory Management Assessment: NetSuite is for organizations requiring enterprise-grade inventory management with sophisticated demand-based planning and comprehensive multi-channel fulfillment across warehouses and retail locations. aACE provides comprehensive capabilities for mid-market businesses needing real-time inventory allocation directly connected to procurement and fulfillment operations, ensuring inventory management reflects actual operational reality.



3.5 CRM Functionality

At a Glance: NetSuite provides enterprise-grade CRM with comprehensive sales force automation, marketing automation, and customer service management unified with ERP functionality, while aACE offers integrated CRM designed specifically for B2B operations with streamlined lead-to-order workflows and flexible commission structures.

NetSuite CRM provides seamless information flow across the entire customer lifecycle from lead through opportunity, order, fulfillment, renewal, upsell, cross-sell, and support.

The NetSuite Customer 360 dashboard brings together key customer information and insights, including financial information, transaction history, and related data. Businesses can access all the information about customers including sales performance, recent activity, customer lifetime value, and customer profitability.

Customer (default)

Customer: Botique 2021 [Auto](#)

Name: Botique 2021
 Type: Company
 Company Name: Botique 2021
 Status: CUSTOMER-Closed Won
 Owner: Will Clark
 Website: http://www.Botique2021.com
 Email: info@Botique2021.com
 Phone: (202) 555-2412
 Address: 104 W State St #91, Toledo IA 52342, United States

Key Performance Indicators

Indicator	Period	Current	Previous	Change
Sales	This Month vs. Last Month	\$7,761	\$5,995	↑ 29.8%
Forecast	This Month	\$8,891		
Total Pipeline (Projected)	Current	\$0		
Balance	End of This Month vs. End of Last Month	\$0	\$0	0.0%
Unbilled Orders	End of This Month vs. End of Last Month	\$1,197	\$0	↑ N/A
Overdue Balance	Current	\$0		
Days Overdue	Current	0		
Average Days to Pay	This Month	2.885		
Average Days Overdue	This Month	-27.824		

Customer Dashboard Links

- Sales Reports:** Sales by Customer Detail, Sales Orders by Customer Detail, Forecast by Customer Detail, Sales Activity by Customer Detail, Total Pipeline by Customer Detail, Pipeline by Customer Detail, Sales by Item, Detail, Sales by Sales Rep Detail, Open Sales Orders
- Financial Reports:** A/R Aging Detail, Unbilled Cost by Customer Detail, A/R Payment History by Payment, A/R Payment History by Invoice
- Activities:** Tasks, Phone Calls, Events
- Transactions:** Create Opportunities, Prepare Estimates, Enter Sales Orders, Create Invoices, Enter Cash Sales, Accept Customer Payments, Record Customer Deposits

Top 5 Items By Sales

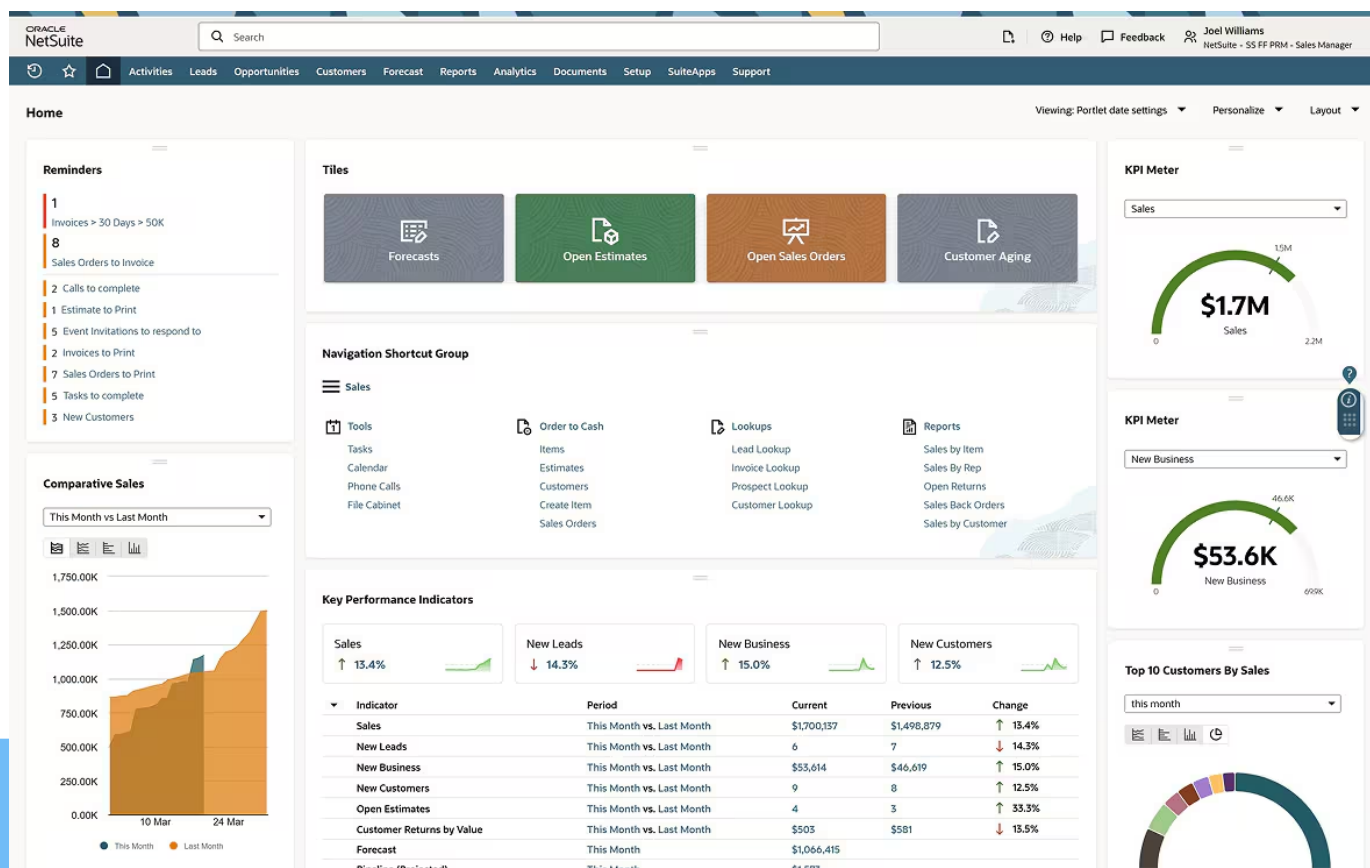
Bar chart showing sales for previous one year. Items include INV_iPad Pro 12.9-inch - 256 GB and INV_Masibook Pro with TouchBar id 2.8GHz Dual-Co...

Transactions

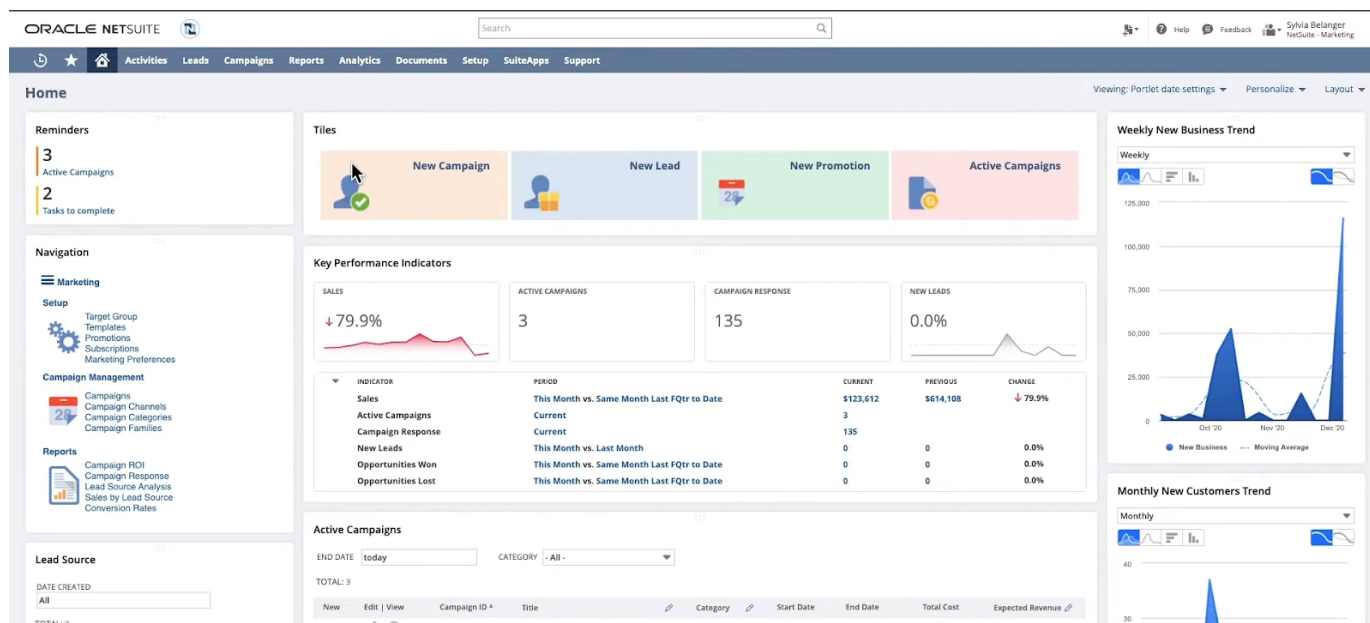
Type: - All - Employee: - All -
 8/14/2024 — 8/20/2024 Total: 90 View: Default Quick Sort: [Dropdown]

Date	Type	Document Number	Transaction Number	Name	PO/Check Number	Status	Memo	Preferred Entity Bank
8/14/2024	Sales Order	10000000000000000000	10000000000000000000	Botique 2021		Open		

NetSuite's **Sales Force Automation (SFA)** powers sales organizations with a centralized location to manage all sales operations, including quote management, sales forecasting, order management, and commission payments.



Marketing Automation easily automates entire marketing processes, tightly aligning campaigns and programs with sales teams. It uses established frameworks to target, build, execute, and measure campaign success while taking complexity out of lead qualification and conversion.



Lead reporting and analytics track and measure prospects' activity, identify when leads meet known buyer-readiness conditions, and pass leads to sales as soon as they meet predefined criteria. The system captures leads from websites and automatically populates CRM in real-time so leads are immediately routed to the right salesperson.

Similarly, **aACE** offers a comprehensive CRM ecosystem integrated with its ERP functionality, managing the complete sales lifecycle from initial lead capture through deal closure.

Its **Contact database** allows team members to create contact records individually or in batches. Users can add contacts without direct company references through general company record associations.

The screenshot shows a CRM interface for a company named "Advance Electrical Supply Co (50176)". The interface is divided into several sections:

- Company Info:** Type: Customer; Office Address: 263 N Washington Blvd; City: Chicago, State: IL, Postal Code: 60612; Country: United States, Postal Format: American.
- Contact Info:** Phone: (312) 421-2300; Fax: (312) 421-0926; Email: ahughes@advanceelectricalsupply.com; Web Address: advanceelectricalsupply.com; Email Format: jpublic@advanceelectricalsupply.com.
- Other Info:** Group: Construction; Subgroup: Electric Equipment &.

Below these sections is a table of contacts:

Contact Name	Title	Phone	Default	Status
Aaron Hughes		(312) 421-2300	<input checked="" type="checkbox"/>	ACTIVE



The **Leads module** manages the sales lifecycle from beginning to end. Each Lead represents a business opportunity linked to a Company. Users can create leads with information on prospective customers and lead details. Users can also view, enter, and update key customer and sales data directly from tablets or mobile devices.

The screenshot shows a web application interface for the 'Leads' module. At the top, there's a navigation bar with 'Record: 1 of 1' and action buttons like 'New', 'Edit', 'Delete', 'Print', and 'Actions'. The main header displays 'Lead: 60008 | AES Order 20260313' and the date '03/13/26' with an 'OPEN' status indicator. Below the header are tabs for 'Lead Details' and 'Generation', and icons for 'Notices', 'Tasks', 'Emails', and 'Docs'.

The 'Lead Details' section is divided into two main areas:

- (Prospective) Customer:** A form with fields for 'Customer (Bill To)', 'Contact', 'Phone', 'Sales Rep', 'RFQ #', and 'Email'. The values are: Advance Electrical Supply Co, Aaron Hughes, (312) 421-2300, MH, and ahughes@advanceelectricalsupply.com.
- Opportunity:** A form with fields for 'Route', 'Source', 'Campaign', 'Customer PO #', 'Type', 'Market', 'Priority', 'Goal', 'Likely %', 'Est Close Date', 'Budget', 'Authority', and 'Need'. The values are: Email, Existing Client, Repeat Customer, B2C, Normal, 1,000.00, 55%, 04/12/26, In-Line (15%), and Decision Maker.

There is also a 'Comments & Next Steps' section with a large empty text area and a 'Next Step' field.

At the bottom, there's a table for 'Orders & Quotes (1)'. The table has columns: Order, Title, Tracking Status, Est Cost, Total, Margin, Likely Amt, Status, and Select. The data row shows: Order 60085, Title AES Order 20260313, Tracking Status Quote, Est Cost 1,243.65, Total 1,243.65, Margin 0%, Likely Amt 684.01, Status (yellow circle), and Select (checked).

Below the table is a filter bar with 'Dept ABS-A/P', 'Asgn By QB', 'Asgn To QB', and 'Tracking Status Qualified Lead (10%)'.

Once a lead is registered, sales reps can track lead status using the sales pipelines by updating different fields to reflect current pipeline status. Reps can select leads to orders to auto-generate sales orders from final quotes. This comprehensive approach manages entire customer relationships within one platform without separate CRM tools.

This is a close-up of the 'Orders & Quotes' table from the previous screenshot. The table has columns: Order, Title, Tracking Status, Est Cost, Total, Margin, Likely Amt, Status, and Select. The data row shows: Order 60085, Title AES Order 20260313, Tracking Status Open Order, Est Cost 1,243.65, Total 1,243.65, Margin 0%, Likely Amt 1,243.65, Status (green circle), and Select (checked).

Marketing campaign tools include campaign templates that can be assigned to an order or lead. This integrates with broader ERP functionality, ensuring campaign effectiveness can be measured through actual transaction data.

Order: 60086 | Central Paving Co 03/17/26 **OPEN**

Sales Order | Management | Job Costs & Approvals

Bill To: Central Paving Co, Terry Mcentee, 9135 N Orange Rd., Boise, ID 83706. Customer PO #: 565216. Rate Card: Disc %: 0%. Billing Terms: Net 30.

Ship To: End Customer. Ship To: Central Paving Co, Terry Mcentee, 9135 N Orange Rd., Boise, ID 83706. Ship Type: Complete. Ship Date: 03/19/26.

Comments & Next Steps: Next Step: Follow-Up Call. Next Step Date: 03/19/26.

Additional Info: Thank you for your business!

Code	Description	Quantity	BO	DS	SO	Unit Cost	Markup	Unit Price	Total	Margin
1 > BRCK-STD	Standard Red Bricks	50			✓	750.00	0%	750.00	37,500.00	0%
2 > BRCK-STRC	Structural Bricks	25			✓	600.00	0%	600.00	15,000.00	0%
3 > Gen-Cement	Cement	50			✓	264.00	0%	264.00	13,200.00	0%
4 > Gen-ConcrBnB	Concrete block and brick	30			✓	281.70	0%	281.70	8,451.00	0%
5 > Gen-CSCrSt	Construction sand/gravel/crushed stone	60			✓	371.80	0%	371.80	22,308.00	0%

Subtotal	96,459.00	0%
Adjustment	0.00	
Total	96,459.00	0%
Shipping	0.00	0.00
Tax	OUT	0.00
Grand Total	96,459.00	0%
Payment Due	96,459.00	

Sales | Billing | Fulfillment | Shipping

Sales Rep: GV | Acct Mgr: MH | Referral Company: | Lead: | Market: Industry | Sales Priority: Normal | Route: Phone | Source: Existing Client | Campaign: 50006

Dept: ABS | Asgn By: GV | Asgn To: GV | Tracking Status:

CRM Functionality Assessment: NetSuite is perfect for enterprise-grade CRM looking for advanced sales force automation, multi-channel marketing automation, integrated customer service tools including knowledge bases and self-service portals. aACE provides B2B-focused CRM capabilities like lead-to-order workflows, flexible commission structures, and integrated campaign tracking with transaction-level attribution.

3.6 Order Management

At a Glance: NetSuite provides enterprise-grade order management with sophisticated multichannel orchestration, automated fulfillment routing, and comprehensive order-to-cash automation, while aACE offers unified order management integrating sales, production, and service orders with deep visibility into procurement, fulfillment, and shipping workflows.

NetSuite sales order management automates the order-to-cash process, including receiving, approving, scheduling, fulfilling, tracking, and collecting payments. Users can define rules to automate certain daily tasks and maximize efficiency. Administrators simply define user permissions to ensure the right employees are involved at the right step in the order processing workflow.

The screenshot displays the NetSuite Sales Order interface for order SO0015308. The top navigation bar includes various menu items like Activities, SFTP, Leads, Opportunities, Customers, Forecast, Reports, Analytics, Documents, Setup, SuiteView, Guided Selling, Lookups, SuiteDeal, SuiteApps, and Support. The main header shows the order ID and name: SO0015308 7 Abbott Apparel. Below this, there are buttons for Edit, Back, Close Order, and Actions. A 'Pending Fulfillment' status is indicated.

Primary Information:

- Order #: SO0015308
- Date: 2/2/2025
- Customer Job: 7 Abbott Apparel
- Customer Category: Wholesale - Department Store
- Lead Source: [Blank]

Classification:

- Subsidiary: US1
- Department: Sales
- Location: US West DC
- Channel: Retail

Summary:

Subtotal	1,273.35
Discount Item	
Tax Total	0.00
Shipping Cost	2.25
Handling Cost	
Gift Certificate	
Total	1,275.60

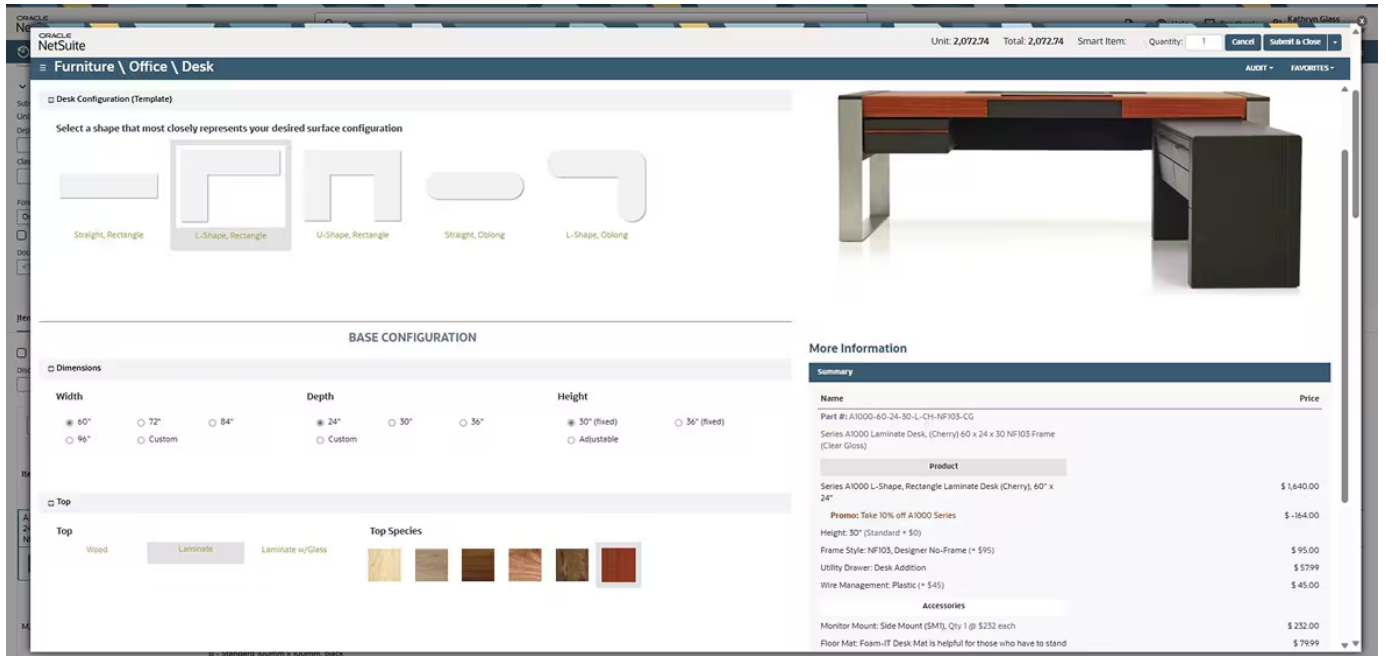
Items Table:

Item	Allocated Supply	Committed	Requested To Fulfill	Picked	Packed	Fulfilled	Invoiced	Fulfillment Choice	Location	Back Ordered	Class	Available	On Hand	Quantity	Units	Inventory Detail	Description	Price Level	Rate	Amount	Tax Code	Tax Rate	Commitment Confirmed	Allocation Strategy	Order Priority	Options	Supply Required By Date	Expected Ship Date	Reallocate Order Item	Exclude From Predictive Req	Est. Item Req. Est. Req.
1950 Necklace	1	1	0	0	0	0	0	Ship	US West DC	0	Accessories Jewelry	115	144	1	Ec	White Gold with a slight touch of platinum to ensure beauty and longevity.	Base Price (MSRP)	1,099.00	824.25	Net Taxable			All Supply - Close as Possible to S88 Date - Reserve	17		2/2/2025	2/2/2025				
Apple Watch Series 2 - 42mm	0	0	0	0	0	0	0	Ship		1	Accessories Smart Watches	0	0	1	Ec	Apple Watch Series 2 - 42mm	Base Price (MSRP)	499.00	449.10	Net Taxable			All Supply - Close as Possible to S88 Date - Reserve	17		12/18/2024	Reallocate				

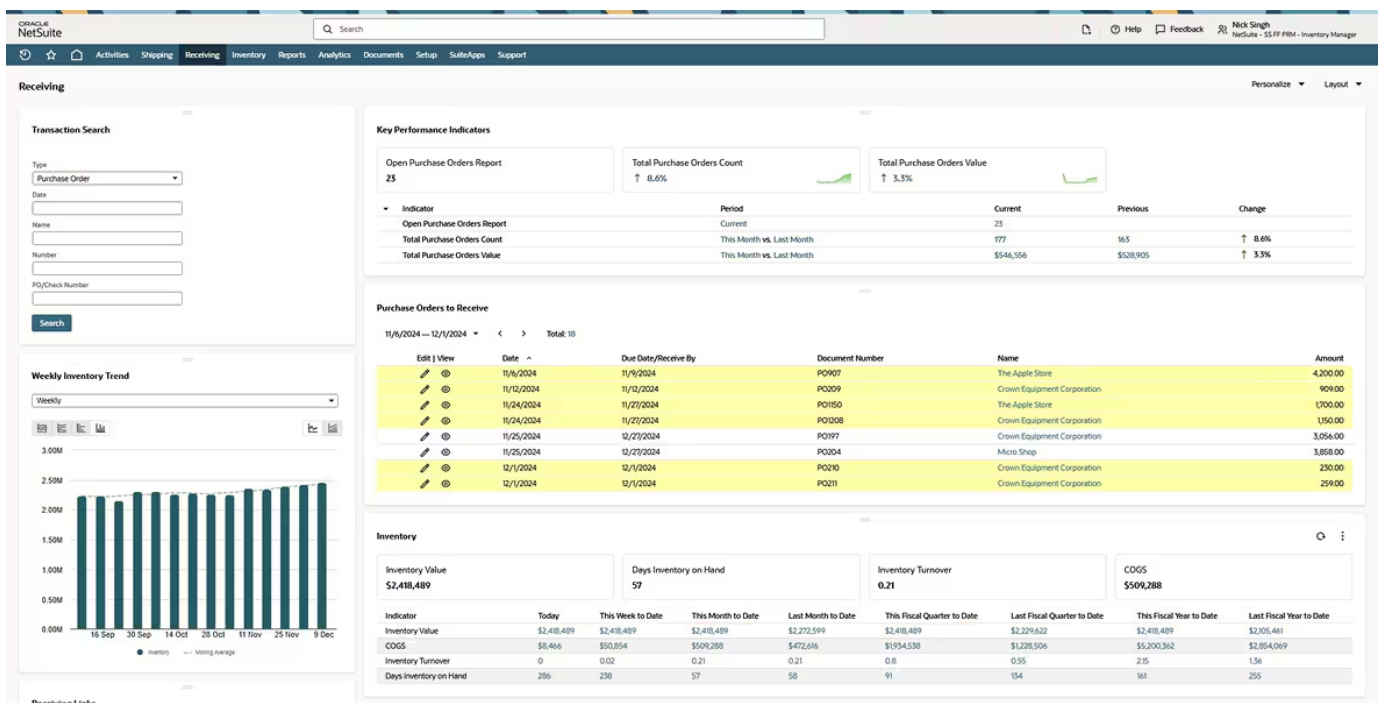
At the bottom, there are buttons for Edit, Back, Close Order, and Actions.

It offers a comprehensive set of tools to manage order lifecycle like:

Quote management allows users to easily convert quotes into approved sales orders and automatically process them. It automatically applies tax, shipping rates, and discounts to quotes, while also providing recommendations based on buying-pattern insights.



Purchase order management authorizes vendors to provide items, materials, or services to companies. Users can create purchase orders individually or in bulk, then print, fax, or email them to vendors, or give vendors access to view purchase orders online.



NetSuite's **multi-channel order management** helps deliver the ultimate customer experience by allowing businesses to execute a wide variety of fulfillment options profitably. It supports direct shipping, store pickup, and drop shipping.

Discount Item

Automatic Location Assignment Configuration
 #1 US DC Ship Complete & Stores
 Enable Item Line Shipping
 Fulfillment Choice
 Ship

Item	Allocated Supply	Committed	Requested To Fulfill	Picked	Packed	Fulfilled	Invoiced	Location	Back Ordered	Class	Available	On Hand	Quantity	Units	Inventory Detail	Description	Price Level	Rate	Amount	Tax Code	Tax Rate	Commitment Confirmed	Allocation Strategy
Apparition Jacket - Apparition Jacket BK-MD	0	0	0	0	0	0	0	US West DC	20	Apparel: Jackets, Vests, & Blazers	0	0	20	Ec	Apparition Jacket	Online Price	90.99	1,819.80	-Not Taxable-				All Supply - Close as Possible to SRB Date - Reserve
Accord Pant - Accord Pant-GN-XL	5	5	0	0	0	0	0	San Francisco Store	0	Apparel: Pants	16	16	5	Ec	Accord Pant	Base Price (MSRP)	56.99	284.95	-Not Taxable-				All Supply - Close as Possible to SRB Date - Reserve
Bandida Jacket - Bandida Jacket-BL-LG	10	10	0	0	0	0	0	Los Angeles Store	0	Apparel: Jackets, Vests, & Blazers	13	13	10	Ec	Bandida Jacket	Base Price (MSRP)	150.99	1,509.90	-Not Taxable-				All Supply - Close as Possible to SRB Date - Reserve

Meanwhile, **aACE** provides unified order management through the Orders module. Users can use the module to manage orders, check order status, and complete orders. aACE tracks extensive information about orders organized across multiple views or tabs, including:

- **Sales/Production/Service Order tab** displaying general information about orders with items ordered and customer details,
- **Management tab** displaying info about order progress organized using Procurement, Production, Shipping & Receiving, Invoicing, and Tasks & Preferences tabs, and
- **Job Costs & Approvals tab** displaying time and material costs plus lists of jobs and current approval statuses.

Orders

Record: 1 of 1

New + Edit Delete X Print Actions

Order: 60089 | Charles E Larson & Sons **03/18/26** OPEN

Sales Order Management Job Costs & Approvals Notices Tasks Emails Docs

Time Costs Material Costs

Job	Code	Budgeted	To-Date	%	Remain	%	Non-Bill	Budgeted	To-Date	Remain
> 60089.1	CUSTOM WALL L-ASMBLY Assembly	10	0		10	100%	0	500.00	0.00	500.00
> 60089.1	CUSTOM WALL L-DES Design	16	16	100%	0		0	1,600.00	1,600.00	0.00
> 60089.1	CUSTOM WALL L-ENG Engineering	12	0		12	100%	0	1,200.00	0.00	1,200.00
> 60089.1	CUSTOM WALL L-PRD Production Labor	39	0		39	100%	0	1,950.00	0.00	1,950.00
> 60089.1	CUSTOM WALL L-QA Quality Assurance	3	0		3	100%	0	195.00	0.00	195.00
> 60089.1	CUSTOM WALL L-SHIP Packing and Shipping	2	0		2	100%	0	100.00	0.00	100.00
		82	0	0%	82	100%	0	5,545.00	0.00	5,545.00

Approvals Sorted by Date

Job	Code	Date	TM	Notes	Qty	Unit Cost	Total Cost	Bill	App
> 60089.1	CUSTOM WALL L-DES Design	03/18/26	GV	Finalized the design with	16	100.00	1,600.00	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Dept ABS Asgn By GV Asgn To GV Tracking Status

Its **multi-location capabilities** makes it easier to track data from different locations, offices, or brands within one system. Businesses can track sales, inventory, and finances for each location separately while maintaining overall business views.

Order Management Assessment: NetSuite is for businesses that need multichannel order management with omnichannel inventory visibility and automated order-to-cash processes. aACE provides businesses unified order management integrating sales, production, and service orders with comprehensive visibility into the entire order lifecycle.

3.7 Reporting & Analytics

At a Glance: NetSuite provides enterprise-grade analytics with sophisticated multidimensional reporting, embedded business intelligence, and AI-powered insights designed for complex organizational needs, while aACE offers granular data architecture enabling highly flexible financial statements tailored to multi-entity business structures with real-time operational visibility.

NetSuite uses over 75 built-in KPIs based on standard reports like summaries of forecasts, pipelines, orders, cases, and financial data. Users can also create custom KPIs based on custom saved searches.

Its financial reporting includes hundreds of standard reports, including various financial statements pre-formatted to meet country-specific requirements. Its standard layouts can be modified by filtering, grouping, and sorting data, allowing granular control over how information is organized.

The screenshot displays the NetSuite 'Income Statement' report. The interface includes a search bar, navigation tabs (Activities, Payments, Transactions, Lists, Reports, Analytics, Documents, Setup, Customization, Commerce, Fixed Assets, Budgets, Guided Selling, Administration and Controls, Compliance 360, SuiteApps, Support), and user information (Joseph Summers, Financial Reporting - Administrator). The report is titled 'Income Statement' and includes a 'View Detail' link. The data is organized into columns for different subsidiaries: Australia, Canada, Parent, United Kingdom, United States - East, United States - West, and Total. The rows are categorized into 'Ordinary Income/Expense', 'Cost Of Sales', and 'Expense'. The 'Total' row for 'Income' shows a total of \$28,909,713.95. The 'Total' row for 'Cost Of Sales' shows a total of \$15,187,418.77. The 'Total' row for 'Expense' shows a total of \$15,722,295.18. The report also includes a 'Gross Profit' row and a 'Period' section at the bottom with filters for 'From' (Jan 2024) and 'To' (Dec 2025), and a 'Subsidiary Context' dropdown set to 'Parent (Consolidated)'. The 'Column' dropdown is set to 'Subsidiary'.

Financial Row	Australia Amount	Canada Amount	Parent Amount	United Kingdom Amount	United States - East Amount	United States - West Amount	Total Amount
Ordinary Income/Expense							
Income							
4000 - Revenue							
4010 - Sales	\$5,145.77	\$6,218,702.82	\$71,300.00	\$5,070,926.40	\$6,252,942.00	\$12,002,556.68	\$29,621,573.67
4015 - Project Revenue	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,733.75	\$22,733.75
4210 - Returns and Allowances	\$0.00	(\$4,635.19)	\$0.00	(\$92,498.33)	(\$77,319.88)	(\$73,210.18)	(\$247,663.57)
4250 - Discounts	\$0.00	(\$10,183.73)	\$0.00	(\$185,009.28)	(\$154,640.75)	(\$165,836.75)	(\$515,670.50)
4900 - Intercompany Revenue	\$0.00	\$970.70	\$0.00	\$0.00	\$4,500.00	\$23,269.90	\$28,740.60
Total - 4000 - Revenue	\$5,145.77	\$6,204,854.60	\$71,300.00	\$4,793,418.80	\$6,025,481.37	\$11,809,513.40	\$28,909,713.95
Cost Of Sales							
5000 - Cost of Goods Sold							
5010 - Cost of Sales	\$1,636.69	\$2,595,360.71	\$0.00	\$1,935,990.98	\$3,011,910.00	\$5,570,729.92	\$13,115,628.30
5015 - Project Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,834.05	\$7,834.05
5016 - Project Materials	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,725.00	\$7,725.00
5700 - Freight & Delivery	\$0.00	\$1,297.82	\$0.00	\$25,901.45	\$21,650.13	\$21,513.13	\$70,362.53
5800 - Inventory Adjustments	\$0.00	\$15.53	\$0.00	\$311.84	\$259.18	\$182,062.13	\$182,648.68
5810 - Purchase Returns and Allowances	\$0.00	\$0.00	\$0.00	(\$5,193.93)	(\$4,331.25)	\$0.00	(\$9,525.18)
5815 - Customer Returns and Allowances	\$0.00	(\$197,493.32)	\$0.00	\$0.00	\$0.00	(\$1,020.00)	(\$198,513.32)
5820 - Discount	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,668.70	\$2,668.70
5850 - Purchase Price Variance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$10.00)	(\$10.00)
5900 - Intercompany Cost of Goods Sold	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$3,600.00	\$8,600.00
Total - 5000 - Cost of Goods Sold	\$1,636.69	\$2,399,180.74	\$5,000.00	\$1,957,010.34	\$3,029,488.06	\$5,795,102.93	\$15,187,418.77
Total - Cost Of Sales	\$1,636.69	\$2,399,180.74	\$5,000.00	\$1,957,010.34	\$3,029,488.06	\$5,795,102.93	\$15,187,418.77
Gross Profit	\$3,509.08	\$3,805,673.86	\$66,300.00	\$2,836,408.46	\$2,995,993.31	\$6,014,410.47	\$15,722,295.18
Expense							
6000 - Operating Expenses							
6001 - Management Fee	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00	\$5,000.00
6002 - Miscellaneous Expense	\$3,454.41	\$3,568.74	\$0.00	\$4,638.30	\$0.00	\$6,147.00	\$17,808.45
6004 - Bad Debt Expense	\$0.00	\$3,090.37	\$0.00	\$6,166.81	\$51,546.24	\$51,405.91	\$167,709.33
6005 - Freight Expense	\$0.00	\$5,561.78	\$0.00	\$111,000.26	\$92,785.25	\$107,466.25	\$316,813.54
6006 - Intercompany Expenses	\$0.00	\$3,475.45	\$0.00	\$0.00	\$5,000.00	\$5,519.92	\$13,995.37
6007 - Bank Service Charges	\$0.00	\$309.11	\$0.00	\$6,169.84	\$5,155.12	\$5,129.79	\$16,763.86
6008 - Cash Over and Short	\$0.00	\$309.11	\$0.00	\$6,169.84	\$5,155.12	\$5,140.79	\$16,774.86
6009 - Uncategorized Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$250.00)	(\$250.00)
6010 - Advertising	\$5,310.76	\$565.72	\$0.00	\$71,363.82	\$57,456.00	\$307,564.36	\$442,260.66
6011 - PST Expenses ON	\$0.00	\$223,221.11	\$0.00	\$0.00	\$0.00	\$0.00	\$223,221.11
6012 - Postage & Delivery	\$0.00	\$617.48	\$0.00	\$12,332.10	\$10,309.26	\$10,308.59	\$33,567.43
6013 - Supplies Expense	\$0.00	(\$26.40)	\$0.00	\$8,857.50	\$7,368.00	\$6,918.49	\$23,097.59
6070 - Travel & Entertainment							
6071 - Travel Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80.00	\$80.00
6072 - Meals & Entertainment	\$0.00	\$617.48	\$0.00	\$12,332.10	\$10,309.26	\$10,340.25	\$33,599.09

Inventory reporting allows access to real-time inventory information. NetSuite offers pre-built reports like:

- Current Inventory Snapshot Report examines stock levels.
- Inventory Activity Detail Report details item activity per transaction.
- Inventory Turnover Report examines merchandise turn rates helping determine ordering frequency.
- Physical Inventory Worksheet enables physical stock counts ensuring physical stock matches account record quantities.
- Items Pending Fulfillment Report shows which items are ready for fulfillment.
- Inventory Back Order Report identifies items not yet available to fill orders.

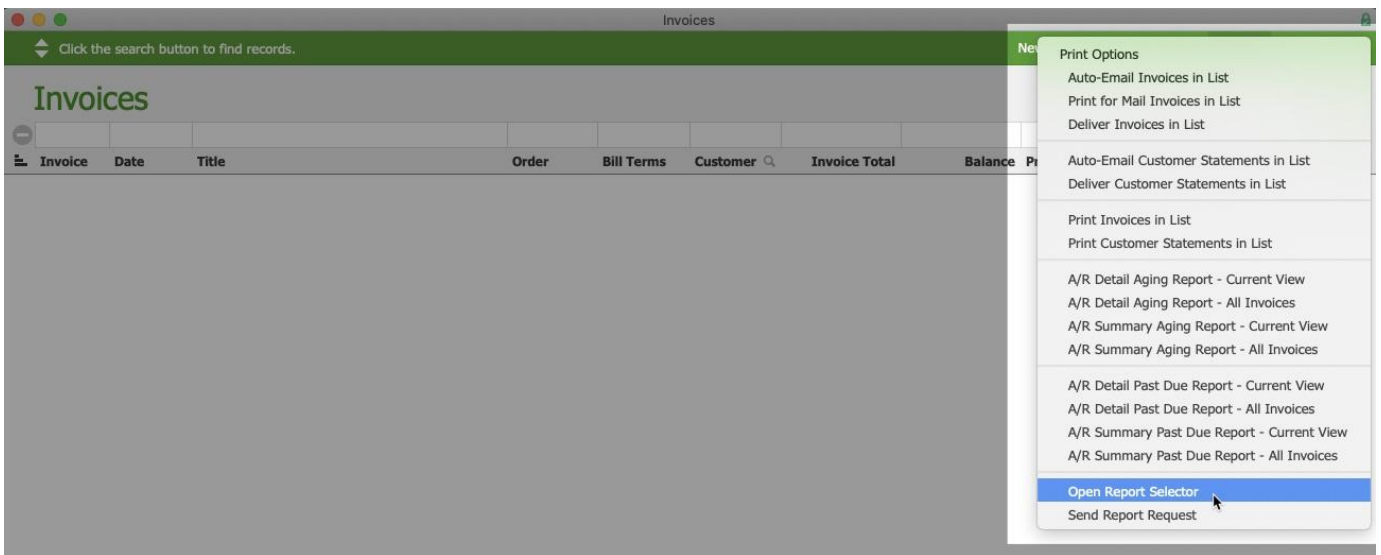
SuiteAnalytics Workbook turns NetSuite data into easy-to-read charts and pivot tables with prebuilt templates that can be customized based on business needs. Users can create custom reports and charts using existing SuiteAnalytics workbooks and generative AI tools.

The screenshot displays the NetSuite SuiteAnalytics interface. At the top, the browser address bar shows the URL: `td2930158.app.netsuite.com/app/common/report/dataset.nl?dataset=-8658161342829925`. The Oracle NetSuite logo and search bar are visible. The navigation menu includes: Activities, Transactions, Lists, Reports, Analytics, Documents, Setup, Customization, Commerce, SuiteApps, and Support. The current view is 'Dataset: Time - Actual' with a 'Template' button. A notification bar states: 'To save changes to this dataset, use Save As. This will create a copy of the dataset in your account.' Below this, there are buttons for 'Create New Workbook', 'Export', 'Share', and 'Save As'. The main content area is divided into two sections. On the left, a 'Formulas' sidebar lists various fields such as 'Class', 'Customer:Project', 'Date', 'Department', 'Duration', 'Employee', 'Service Item', 'Billable', 'Billed', 'Billing Class', 'Closed', 'Exempt', 'External ID', 'Internal ID', 'Journal', 'Labor Cost', 'Labor Cost Currency', and 'Last Modified Date'. On the right, the 'Criteria summary' section shows filters: 'Date AND Type' with criteria 'Date on or after same day last year' and 'Type is Actual Time'. Below the criteria is a table with columns: DATE, DURATION, EMPLOYEE, CUSTOMER-PROJECT, DEPARTMENT, and SERVICE. The table contains 10 rows of data, with a 'Total rows: 406' summary at the bottom. A blue shape is overlaid on the bottom left of the image.

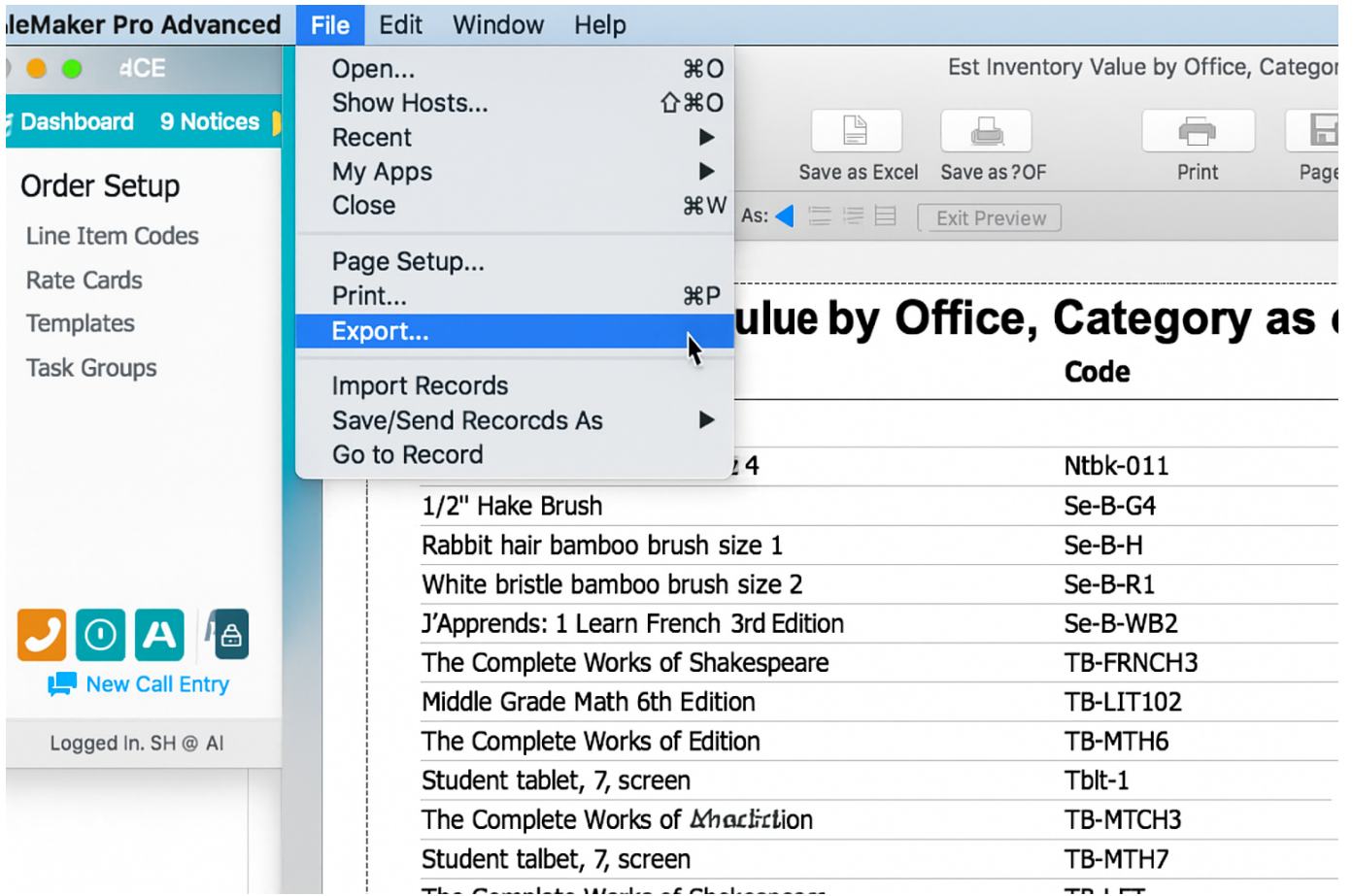
DATE	DURATION	EMPLOYEE	CUSTOMER-PROJECT	DEPARTMENT	SERVI
1/8/2025	2:00	Oleg Z	Floor Sanding		Offic
10/1/2024	8:00	Dale Muscat	New Office Fitout	Installation/Fitout	Carp
10/2/2024	8:00	Dale Muscat	New Office Fitout	Installation/Fitout	Carp
10/3/2024	5:00	Dale Muscat	New Office Fitout	Installation/Fitout	Carp
10/4/2024	7:00	Dale Muscat	New Office Fitout	Installation/Fitout	Carp
10/5/2024	8:00	Dale Muscat	New Office Fitout	Installation/Fitout	Carp
11/10/2024	5:00	Oleg Z	LA Office Refurbishment	Living Room	Nurs
11/7/2024	5:00	Oleg Z	LA Office Refurbishment	Living Room	Offic
11/8/2024	5:00	Oleg Z	LA Office Refurbishment	Living Room	Offic

Meanwhile, **aACE** approaches reporting through a fundamentally different data architecture where every general ledger entry contains granular details including office, department, entity number, and business unit information. Users can analyse company performance using:

- **Standard financial reports** to generate reports from any aACE module directly
- **Custom report building** to generate ad-hoc reports on demand



It also offers dashboard and visualization capabilities that provide built-in dashboards in every module. They provide real-time visibility into performance across business functions. You can also perform your own analysis by manually exporting data from reports to other applications in Excel Workbooks (.xlsx) format. Exports of data directly from modules show only record-specific, non-summarized information, while Excel spreadsheets include summary information for various groupings.



Reporting & Analytics Assessment: NetSuite provides enterprise-grade analytics with multidimensional reporting across complex organizational structures using extensive prebuilt KPIs and dashboards. aACE offers granular data architecture for flexible multi-entity financial statements, real-time operational reporting integrated with ERP workflows, and ad-hoc report generation without IT involvement.



3.8 Project Management

At a Glance: NetSuite provides enterprise-grade project management with comprehensive resource allocation, interactive budgeting, and real-time collaboration tools designed for professional services organizations, while aACE offers integrated job costing and task management directly connected to production workflows and order fulfillment for manufacturing and distribution operations.

NetSuite's cloud-based **project management** solution lets stakeholders see, monitor, and manage project status anytime, anywhere. It offers project templates with preconfigured project plans, budgets, approval workflows, and billing rules to help project managers create and assign project tasks efficiently.

The screenshot displays the Oracle NetSuite Project Management interface. At the top, there is a navigation bar with various menu items like 'Activities', 'Payments', 'Transactions', etc. The main header shows the project name 'PRJ1103 Centralization Proof of Concept Project Design Excellence Ltd.' and several action buttons: 'Edit', 'Back', 'Set Baseline', 'Create Template', 'Search', 'New', and 'Actions'.

Below the header, there are three sections: 'Primary Information', 'Project Overview', and 'Project Baseline', each containing key project metrics and dates.

The 'Schedule' tab is active, showing a table of 'Project Tasks / Milestones'. The table includes columns for ID, Name, Resource, Billing Class, Service Item, Planned Work, Actual Work, Remaining Work, Estimated Cost, and Estimated Revenue.

ID	Name	Resource	Billing Class	Service Item	Planned Work	Actual Work	Remaining Work	Estimated Cost	Estimated Revenue
1	Quick Project								
2	Review SOW	Adam Minister		SVC_PR_Consulting	4	4	0	500.00	800.00
3	Configurations	_US_Business Analyst		SVC_PR_Business Analysis	56	0	56	5,880.00	6,720.00
3	Configurations	Adam Minister		SVC_PR_Consulting	24	36	-12	3,000.00	4,800.00
4	Testing	Adam Minister		SVC_PR_Consulting	8	7	1	1,000.00	1,600.00
4	Testing	_US_Business Analyst		SVC_PR_Business Analysis	8	0	8	840.00	960.00
5	Travel	_US_Business Analyst		SVC_PR_Business Analysis	4	0	4	420.00	480.00
5	Travel	Adam Minister		SVC_PR_Consulting	4	0	4	500.00	800.00

Automated job forecasting and progress reporting capabilities enable managers to review project profitability based on actuals, with "what-if" budgeting providing full, real-time visibility into all scenarios. They can use this information to allocate and assign the right resources to projects based on availability, skill sets, and other criteria.

Resource Management

✓ Resource Allocations

Allocate resources to projects with defined start/end dates, durations and allocation types, view and manage resource allocation, and monitor associated utilization rates.

Related SuiteApps

✓ Resource Allocation Chart

Edit existing allocations and create new allocations while visually managing project resource utilization in a single chart.

Resource Skill Sets

Set skills and abilities on employee or vendor records, and then search and assign project resources based on required skill sets.

Resource Allocation Approval Workflow

An automated approval workflow which allows a supervisor to approve or reject a resource allocation after it's created or modified.

Meanwhile, employees can use timesheets to record time spent on tasks, whether in the office or on the road. Users can track hours worked on multiple projects in the same timesheet, and submit them in bulk. Mobile support means users can update hours spent on projects and tasks accurately and efficiently, ensuring complete information is captured the first time, every time.

The screenshot displays the NetSuite 'Weekly Timesheets' interface. At the top, there is a navigation bar with various menu items like 'Activities', 'Payments', 'Transactions', etc. Below the navigation, the 'Weekly Timesheets' section is active, showing a 'List' view of timesheet entries. The table below contains the following data:

	Internal ID	ID	Employee	Start Date	Total Hours	Approval Status (Text)
Edit View	1527	1527	Abby Kean	10/05/2024	100	Approved
Edit View	110503	110503	Franz Krause	09/22/2023	400	Approved
Edit View	110506	110506	Jazz Geron	10/11/2023	400	Approved
Edit View	110812	110812	Adam Minister	11/22/2023	400	Approved
Edit View	110816	110816	Franz Krause	11/22/2023	400	Approved
Edit View	110819	110819	Jazz Geron	12/05/2023	400	Approved
Edit View	110437	110437	Andrew West	12/06/2022	500	Approved
Edit View	110440	110440	Ed Ellis	12/20/2022	500	Approved
Edit View	110459	110459	Andrew West	03/20/2023	500	Approved
Edit View	111213	111213	Bill Carr	07/17/2024	500	Approved
Edit View	111238	111238	Caitlin McGyver	02/15/2023	500	Approved
Edit View	869	869	Adam Minister	09/14/2024	700	Approved
Edit View	12	12	Joan Kelly	10/04/2024	800	Approved
Edit View	3007	3007	Christian Walker	10/05/2024	800	Approved
Edit View	3158	3158	John Abrams	10/05/2024	800	Pending Approval
Edit View	4585	4585	Christian Walker	08/31/2024	800	Approved
Edit View	6121	6121	Christian Walker	07/05/2024	800	Approved
Edit View	11036	11036	Joanne Shukla	10/14/2024	800	Pending Approval
Edit View	110451	110451	Beth Castle	02/01/2023	800	Approved
Edit View	110472	110472	Hugh Kinch	04/10/2023	800	Approved
Edit View	110508	110508	Franz Krause	10/11/2023	800	Approved
Edit View	110820	110820	Adam Minister	12/05/2023	800	Approved
Edit View	110821	110821	Franz Krause	12/05/2023	800	Approved
Edit View	110825	110825	Gary Jameson	03/22/2023	800	Approved
Edit View	110851	110851	Francis Murphy	08/02/2023	800	Approved
Edit View	110452	110452	Beth Castle	02/08/2023	1000	Approved
Edit View	110462	110462	Ed Ellis	04/03/2023	1000	Approved
Edit View	110475	110475	Hugh Kinch	04/17/2023	1000	Approved
Edit View	110485	110485	Henry York	06/30/2023	1000	Approved
Edit View	110626	110626	Gary Jameson	04/03/2023	1000	Approved
Edit View	110833	110833	Caitlin McGyver	05/14/2023	1000	Approved
Edit View	110852	110852	Francis Murphy	08/09/2023	1000	Approved
Edit View	110859	110859	Alisa Skifford	09/20/2023	1000	Approved
Edit View	110884	110884	Hugh Kinch	04/03/2024	1000	Approved
Edit View	111216	111216	Hugh Kinch	08/07/2024	1000	Approved
Edit View	111241	111241	Adam Minister	02/28/2023	1000	Approved

aACE includes a dedicated **Projects module** that allows businesses to group related orders under a single client-based record. Projects can represent service contracts, product commitments, or retainers, and provide centralized visibility into linked orders, billing details, and aggregated payment summaries. Because projects are tied directly to orders, they integrate naturally with production, fulfillment, and financial workflows across the ERP.

The screenshot shows the 'Projects' module interface. At the top, it displays 'Project: 60000 | Joe's Bookstore Expansion' with a date of '03/18/26' and a status of 'OPEN'. Below this are tabs for 'Project Details' and 'Management'. The interface is divided into several sections:

- Bill To:** Joe's Bookstore, Joe Smith, 1256 Timber Way Rd., Nashville, TN 37218. Customer PO #: 384156. Rate Card > Disc %: 55%. Billing Terms: Net 30.
- Ship To:** End Customer. Joe's Bookstore, Joe Smith, 1256 Timber Way Rd., Nashville, TN 37218. Ship Type, Inventory Bin, and Shipping Terms fields are present.
- Activities & Comments:** A large empty box for notes and updates.
- Orders (3):** A table listing three orders:

Order	Date	Title	Start Date	Ship Date	End Date	Assigned	Tracking Status	Subtotal	Status
60000-3	03/18/2026	Joe's Bookstore Exterior Refresh	03/18/2026	03/20/2026	03/20/2026	GV		622,863.80	Yellow
60000-2	03/18/2026	Joe's Bookstore Reading Nook	03/18/2026	03/20/2026	03/20/2026	GV		972.16	Yellow
60000-1	03/18/2026	Joe's Bookstore Cafe Addition	03/18/2026	04/14/2026	04/14/2026	GV		9,729.90	Green
- Sales:** Billing, Fulfillment, Shipping tabs. Fields include Sales Rep (GV), Acct Mgr (MH), Referral Company, Lead, Market (Other), Route (Email), Source (Advertisement), and Campaign (50006).
- Summary:** Subtotal: 9,729.90; Adjustment: 0.00; Total: 9,729.90; Shipping: 0.00; Tax: 0.00; Grand Total: 9,729.90; Payment Due: 9,729.90.
- Footer:** Dept: ABS, Manager: GV, Tracking Status: Initiating.

Project records inherit operational visibility from linked orders, including production activity and fulfillment status. Costs tied to inventory, labor, and time flow through associated orders, and all related production jobs can be accessed within the Management tab's Production view.

Projects

Record: 1 of 1

New + Edit Delete X Print Actions

Project: 60000 | Joe's Bookstore Expansion 03/18/26 OPEN

Project Details Management Notices Tasks Emails Docs

Code	Description	BO	DS	SO	Ordered	Procured	Produced	Shipped	Invoiced	Ordered	Invoiced	Remain
> 61194200864	DOUBLE HUB PIPE	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1			0/1	0/1	336.24	0.00	336.24
> 61194201085	STRAIGHT TEE	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1			0/1	0/1	147.72	0.00	147.72
> BC09	BASE CABINET	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1				0/1	394.44	0.00	394.44
> BSP09	BASE SPICE PULL	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	0					0.00	0.00	0.00
> CUS2424	CUSTOM WALL	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1		0/1	0/1	0/1	6,099.50	0.00	6,099.50
> LS3312	LAZY SUSAN BASE	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	0					0.00	0.00	0.00
> OC339624	OVEN CABINET	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1				0/1	2,752.00	0.00	2,752.00

Subtotal	9,729.90	0.00	9,729.90
Adjustment	0.00	0.00	0.00
Total	9,729.90	0.00	9,729.90
Shipping	0.00	0.00	0.00
Tax	0.00	0.00	0.00
Grand Total	9,729.90	0.00	9,729.90
Project Balance			9,729.90
A/R Balance			0.00
+ Payment Due			9,729.90
Deposit Balance			0.00
Change Orders			0.00

Dept: ABS Manager: GV Tracking Status: Initiating

aACE also lets you plan, assign, and track the resources used in the project on its platform using a combination of tools:

- **aACE+ DayBack app** tracking important dates regarding entire organizations,
- **Expenses app** monitoring all organizational expenses,
- **Invoice module** creating invoices for payments and collections,
- **aACE's Time & Tasks app** tracking real-time logs of all employees,
- **aACE's Rate Card feature** managing billing rates for services, labor, or other chargeable activities,
- and **Inventory Management module** keeping logs of goods coming in and out.

Tasks listed in Tasks sections can be assigned to departments or specific users with progress checked through Fulfillment tabs. Once tasks are completed, the next begins. Moving up time allocated to tasks results in moving up time of consecutive tasks, with green lights shown at the top of users' screens presently working on tasks.

Project Management Assessment: NetSuite is perfect for organizations requiring enterprise-grade project management with sophisticated resource allocation, comprehensive timesheet management, and project collaboration tools. aACE is ideal for manufacturing and distribution businesses needing job costing directly integrated with production workflows, task management linked to order fulfillment, and resource management connected to inventory and operational systems.

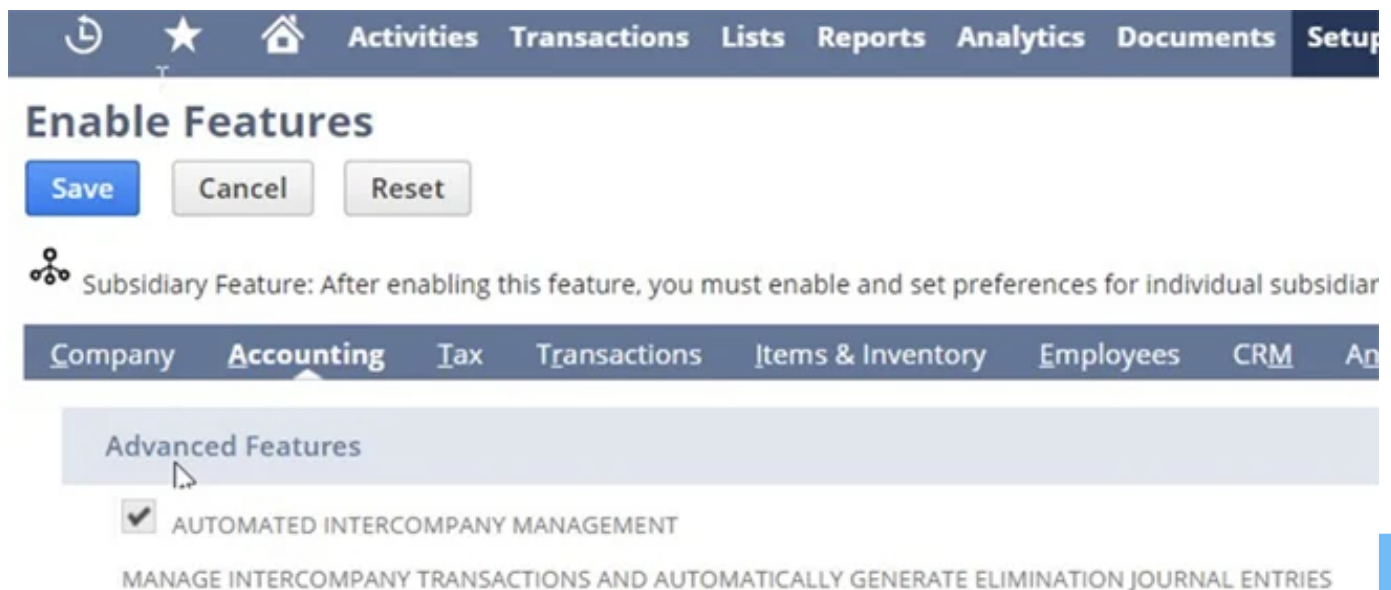


3.9 Multi-Entity/Multi-Company Support

At a Glance: NetSuite provides enterprise-grade multi-entity management with sophisticated cross-subsidiary fulfillment, automated financial consolidation, and comprehensive intercompany accounting designed for complex global organizations, while aACE offers native multi-entity architecture with automatic inter-company transactions and real-time consolidated reporting for mid-market businesses with multiple locations or divisions.

NetSuite's financial consolidation capabilities deliver centralized oversight of accounting processes, data, and reporting across multiple business units, subsidiaries, and regions on a single platform. It offers multi-entity and multi-book accounting capabilities. It combines a shared dataset with custom charts of accounts at the subsidiary level to ensure all transactions are reflected in the correct parent account.

NetSuite's Automated Intercompany Management feature helps create, manage, and eliminate intercompany transactions between subsidiaries. This ensures intercompany amounts are eliminated during the period close process when orders are billed or invoiced.



The screenshot shows the NetSuite user interface. At the top is a navigation bar with icons for Home, Favorites, and a search icon, followed by menu items: Activities, Transactions, Lists, Reports, Analytics, Documents, and Setup. Below this is a dialog box titled "Enable Features". It contains three buttons: "Save" (highlighted in blue), "Cancel", and "Reset". Below the buttons is a warning icon and text: "Subsidiary Feature: After enabling this feature, you must enable and set preferences for individual subsidiar". Below this is another navigation bar with menu items: Company, Accounting (highlighted), Tax, Transactions, Items & Inventory, Employees, CRM, and An. Below the Accounting menu is a sub-menu titled "Advanced Features". Under "Advanced Features", the option "AUTOMATED INTERCOMPANY MANAGEMENT" is checked with a checkbox. Below this option is the text "MANAGE INTERCOMPANY TRANSACTIONS AND AUTOMATICALLY GENERATE ELIMINATION JOURNAL ENTRIES".



Meanwhile, **aACE** natively supports multiple entities because of the way it's built, allowing tracking of sales, inventory, and finances separately by entity while providing real-time consolidated views without synchronization issues.

It supports financial activities between multiple companies or divisions within the same organization seamlessly. Instead of manually entering each transaction in both companies, aACE automates the process, ensuring that all records stay in sync. This reduces errors, saves time, and improves financial accuracy across the entire organization.

You can easily track the numbers across entities using aACE's linked general ledger accounts and inter-company transaction settings. It combines financial data from multiple entities within larger organizations into single, unified reports to track and align activity between companies. Real-time consolidation provides instant visibility across all entities with automatic eliminations.

Multi-location inventory enables transfers between entities with proper tax handling based on geography. This integrated approach particularly benefits organizations with complex structures: manufacturing companies with multiple plants, distributors with regional warehouses, or service companies with branch offices operating efficiently within one system.

Multi-Entity/Multi-Company Support Assessment: NetSuite is perfect for global enterprises requiring sophisticated cross-subsidiary fulfillment, financial consolidation, automated intercompany accounting, and complex multi-entity structures. aACE is ideal for mid-market businesses with multiple divisions, locations, or related companies needing native multi-entity architecture with automatic inter-company transactions and real-time consolidated reporting.

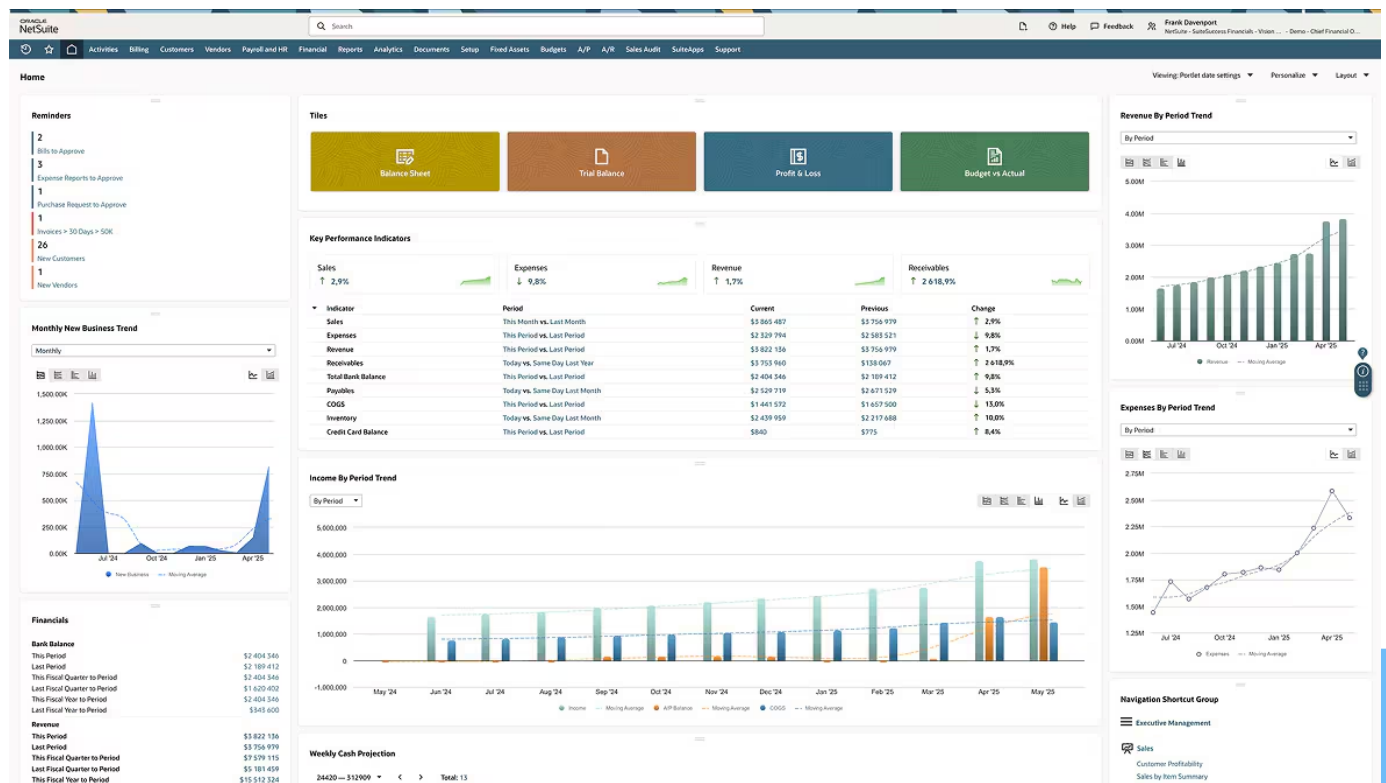


4. NetSuite-Exclusive Features

4.1 NetSuite SuiteSuccess

NetSuite's SuiteSuccess is a set of AI-powered industry specific solutions designed to grow as your business grows. It offers a set of workflows, role-based dashboards, and reports that can be adopted in phases, making it easier to adapt to your business requirements without disrupting existing processes.

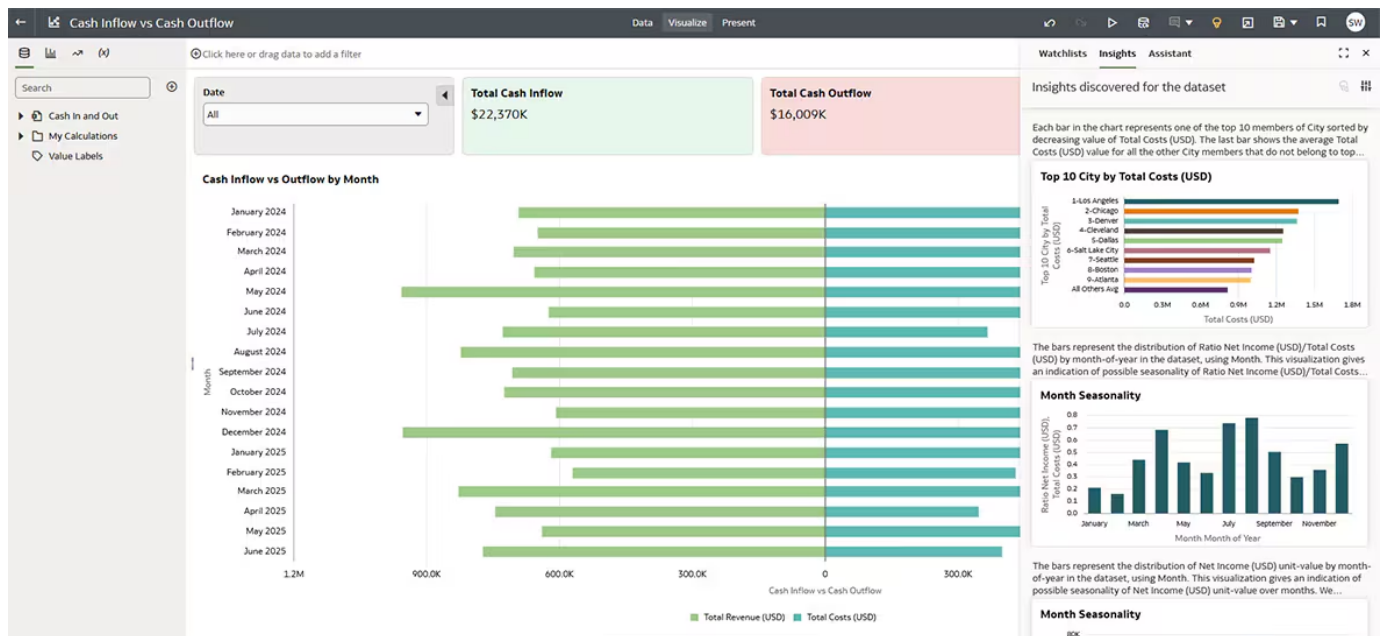
SuiteSuccess editions include Agency, Anything as a Service, Apparel & Footwear, Financials, Food & Beverage, Health & Beauty, Healthcare, Hospitality, Manufacturing, Media & Publishing, Nonprofit, Projects, Retail, Services, Software, Starter, and Wholesale Distribution editions — each incorporating industry best practices and proven workflows.



The NetSuite team will guide businesses through each SuiteSuccess phase implementation. This makes it easier to go live quickly with important functions while easily including new capabilities based on the business needs. They come as preconfigured, fixed-fee packages making implementation more cost efficient as well.

4.2 Advanced Analytics & Data Warehouse

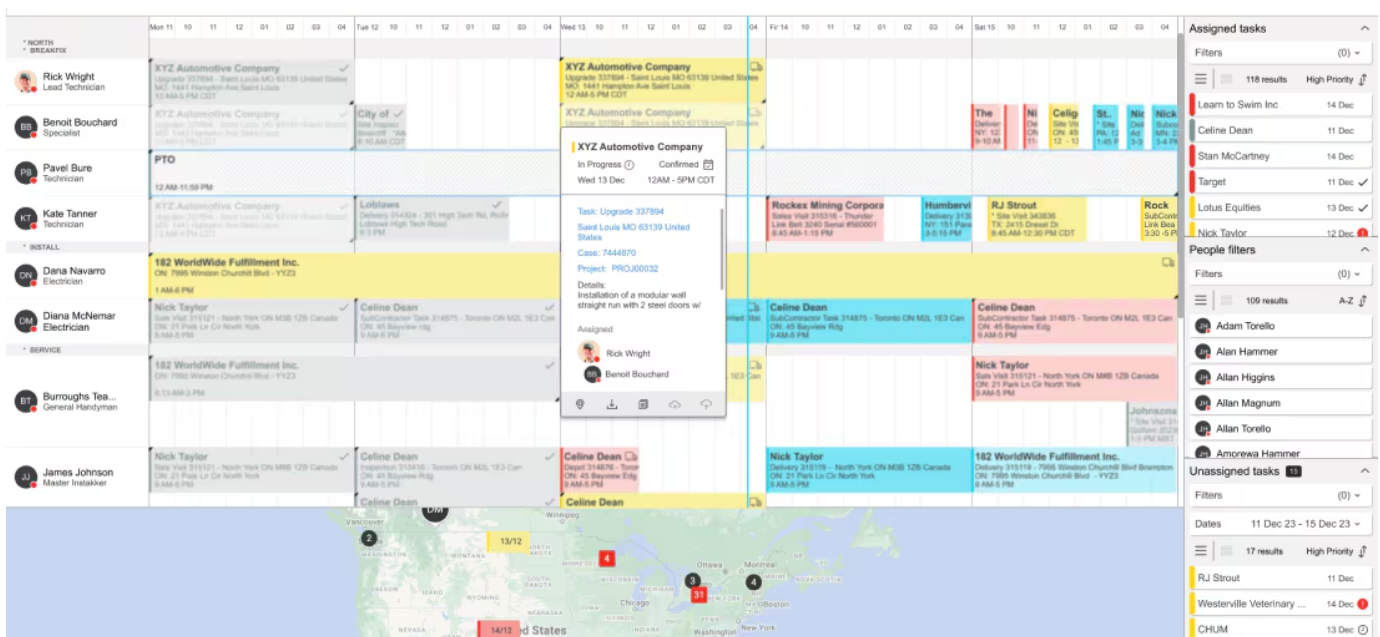
For businesses that choose to purchase an additional analytics module, **NetSuite Analytics Warehouse** is a prebuilt, cloud-based data warehouse and analytics solution powered by Oracle Analytics Cloud and Oracle Autonomous Data Warehouse. It consolidates multiple data sources including NetSuite data, CSV files, and other business system data to drive actionable insights.



Additionally, NetSuite supports AI-powered business intelligence and analytics features to help with discovery meaningful insights across various business operations. The Oracle Analytics AI Assistant instantly generates text insights and data visualizations based on user prompts, and even supports follow-up questions for further analysis.

4.3 Field Service Management

Another optional add-on module is **NetSuite** Field Service Management, which provides comprehensive scheduling, dispatch, and mobile capabilities to help schedulers assign technicians based on skill sets. Real-time GPS tracking monitors job completions and delays to optimize new work assignments and increase technician utilization.



The mobile app gives field technicians access to complete job details, service history, and safety information from any device, eliminating calls back to offices. Technicians can manage inventory, capture photos and signatures, and submit expenses directly from their mobile devices, resulting in faster billing and improved cash flow.

4.4 Human Resource Management System

NetSuite offers SuitePeople as a separately licensed module, providing a comprehensive human resource management solution connecting HR and payroll data with financial, project planning, budgeting, and procurement processes. With a single tool, organizations can eliminate third-party integrations, improve data accuracy, create more engaging workforce experiences, and make better-informed decisions.

Reminders

- 5 Onboarding Tasks
- 2 Outstanding Time-Off Requests
- 2 Overdue Time-Off Approvals
- 6 Open Job Requisitions
- 3 Employee Birthdays this Month
- 21 Employee Anniversaries this Month

Quick Search

Search:

Search For:

Recent Records

- Workplace Incident #2

Tiles

- Headcount Analysis
- Employee List
- Job Catalog
- Onboarding

Key Performance Indicators

- Total Active Employees: ↑ 3.9%
- New Hires: ↑ 100.0%
- Terminations: ↓ 33.3%
- First Year Voluntary Terminations: ↓ 50.0%

Indicator	Period	Current	Previous	Change
Total Active Employees	This Month vs. Last Month	158.0	152.0	↑ 3.9%
New Hires	This Month vs. Last Month	6	5	↑ 100.0%
Terminations	This Month vs. Last Month	2	3	↓ 33.3%
First Year Voluntary Terminations	This Month vs. Last Month	1	2	↓ 50.0%
Employee Absence	This Month vs. Last Month	-8.0	-24.0	↑ 66.7%

Human Resources KPIs

- Total Active Employees: ↑ +4.90%
- Sales per Active Employee: ↑ +20.54%
- Revenue per Active Employee: ↑ +0.25%
- Profit per Active Employee: ↑ +63.78%

Navigation Shortcut Group

- Human Resources
- Workforce Insights
 - Employee List
 - Benefit Costs
 - Job Requisitions
 - Employee Change History
- New Hires & Terminations
 - Recent Hires
 - Recent Terminations
 - Termination Reasons
 - 90-Day Terminations
- Time-Off
 - Time-Off Balances
 - Time-Off Requests
 - Time-Off Balance Details
 - New Balance Adjustment
- HR Setup
 - New Job
 - New Company News
 - New Time-Off Type
 - New Employee Record
- Performance
 - Scheduler
 - Performance Reviews
 - Templates

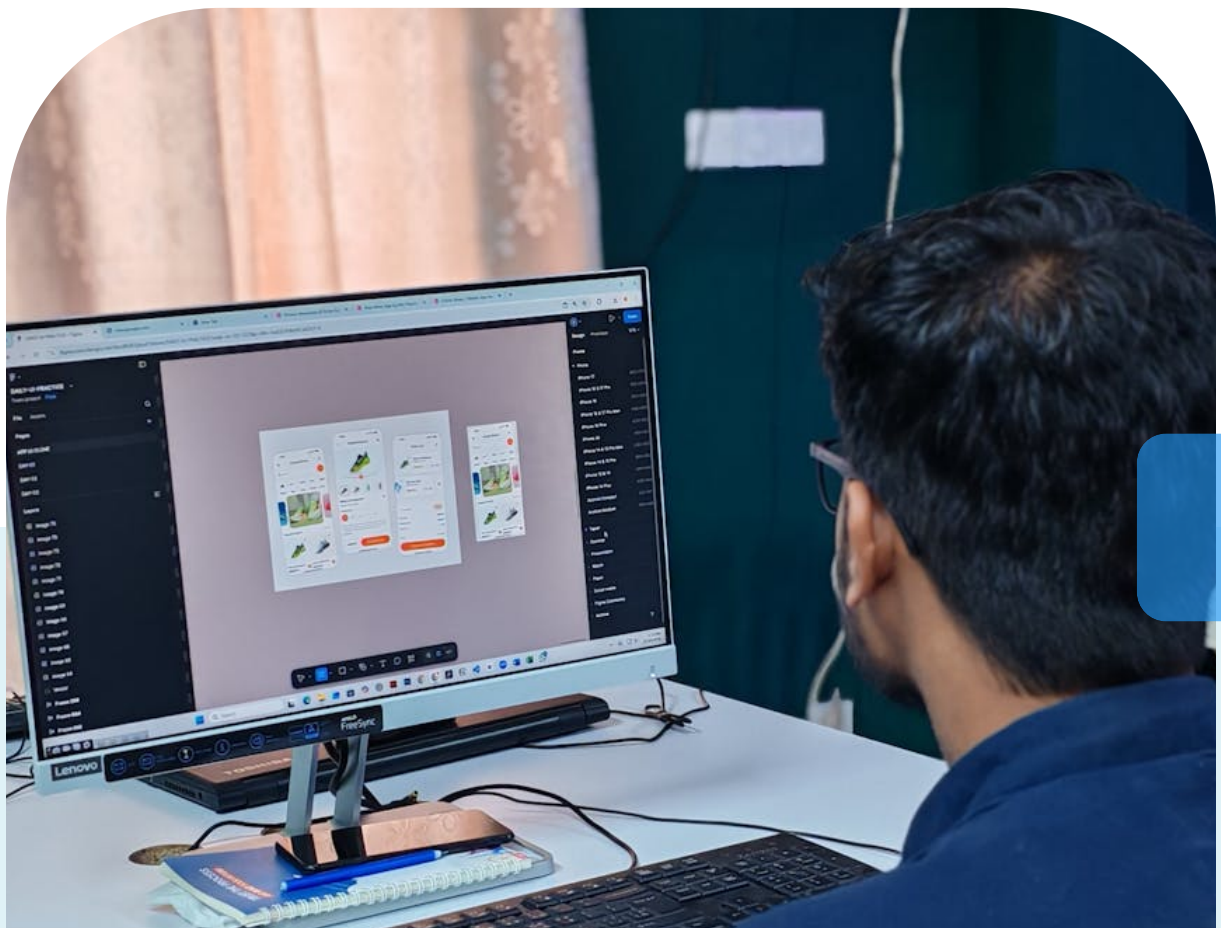
5. aACE-Exclusive Features

5.1 FileMaker Platform Foundation

aACE is built on the **FileMaker Platform**, a cross-platform low-code tool from Claris (an Apple subsidiary) that provides the underlying framework for building custom applications. This foundation gives aACE distinctive capabilities not available in traditional ERP systems, combining enterprise software power with custom application development flexibility.

It has a **low-code architecture** that supports customization without extensive programming. Organizations with in-house development capability or those partnering with the aACEsoft team can build and refine custom databases, interfaces, and workflows to match their operational requirements, rather than waiting for vendor release cycles.

FileMaker runs natively on Windows, macOS, iOS, iPadOS, and web, ensuring consistent experiences across all devices. However, significant modifications require FileMaker expertise, potentially creating dependency on specialized consultants—a tradeoff between customization power and out-of-the-box simplicity.



5.2 Discovery Implementation Process

aACE provides a structured **Discovery implementation process**, performing needs assessment through three overlapping phases: Training, Gap Analysis, and Development Plan. Discovery Teams receive access to hosted sandbox environments for hands-on practice with real data, enabling teams to envision daily work and discover workflow efficiencies before go-live.



Training and gap analysis occur simultaneously. The training phase involves advisors understanding the client businesses while teams learn aACE capabilities through learning modules. Meanwhile, Gap Analysis compares current processes against aACE functionality. It documents where aACE can support workflows, and where customization is required to bridge gaps.

The development phase evaluates Gap Analysis findings to create detailed plans specifying modifications, priorities, cost estimates, and timelines. This approach ensures implementations get the most out of the aACE system rather than merely digitizing existing manual processes.

5.3 Data Integration for Advanced Analytics

aACE Data Service (ADS) provides a structured way for organizations to leverage external analytics platforms alongside their ERP system. While aACE focuses on operational transactions and workflow execution, ADS functions as middleware that pulls data from aACE and stores it in a secure, cloud-based SQL database.

This architecture allows businesses to combine aACE data with other organizational data sources and use third-party analytics tools such as Tableau, Microsoft Power BI, or Excel to build customized dashboards and reports. By providing access to structured raw data in a familiar format, ADS enables companies to use in-house analytics expertise or external consultants to create advanced reporting environments tailored to their decision-making needs.



5.4 Consistent User Experience Across Modules

aACE is intentionally **designed with a consistent user experience** across modules, using standardized layouts, terminology, and navigation patterns. This reduces training time because once users understand how one area of the system works, they can apply the same logic across accounting, inventory, CRM, production, and project workflows. For growing organizations, this consistency can improve adoption, reduce process errors, and support smoother cross-department collaboration as teams expand their use of the platform.





6. Workflow Automation

6.1 Rule-Based Automation

NetSuite automates workflows with a number of tools:

- **SuiteFlow** enables users to create single- or multi-step workflows from intuitive visual tools without coding.
- **Process flows trigger** based on user-driven events, schedules, or virtually any upstream action, sending email notifications and surfacing actionable alerts directly within the user interface.
- **Workflow logic** extends through embedded SuiteScript functions acting on any custom or standard record.
- **NetSuite Professional Services Automation** automates the entire project delivery lifecycle.
- **Marketing Automation** automates multi-channel campaigns with lead qualification and conversion.
- **Intelligent Payment Automation** powered by BILL provides automated payment processing with role-based approval workflows, scheduled payments, and batch execution directly from NetSuite.

Note: Some of the listed tools are licensed separately as an optional module.

aACE supports automation across every operational stage using automation schedules and FileMaker. You can create templates for recurring workflows with Task Groups to apply standard processes automatically. It works with Task Anchoring to automatically shift dependent tasks when delays occur, maintaining timeline accuracy without manual rescheduling.

The screenshot displays the 'Task Groups' application window. The title bar reads 'Task Groups'. Below the title bar, there is a navigation menu with 'Record: 4 of 5' and action buttons: 'New +', 'Edit', 'Delete X', 'Print', and 'Actions'. The main header shows the 'Task Group: Electronic Whiteboard Refurbishment Process (WBRFB)' with an 'ACTIVE' status indicator. Below the header, there are tabs for 'Task Group Details' (selected), 'Notices', 'Emails', and 'Docs'. The 'Task Group Info' section shows the 'Type' as 'Item Assembly'. The 'Description' section contains the text: 'Our standard process for refurbishing electronic whiteboards.' The 'Task Group Items' section is active, showing a table of tasks. The table has columns for Task Type, Task Title, Desc Dept, To, Anchor, Start On (Day, Hr), End On (Day, Hr), Line Item Code, Labor Budget (Qty, PO), and Budget. The tasks listed are: 1. Fulfillment - Gather Components (Budget: 50.00), 2. Fulfillment - Test Whiteboard (Budget: 200.00), 3. Fulfillment - Disassemble Whiteboard (Budget: 112.50), 4. Fulfillment - Replace Faulty Components (Budget: 75.00), 5. Fulfillment - Reassemble Whiteboard (Budget: 150.00), 6. Fulfillment - Inspection (Budget: 12.50), and 7. Fulfillment - Prep for Shipping (Budget: 6.25). A summary table at the bottom right shows: Fixed: 0.00, Variable: 606.25, Total Budget: 606.25, and Length: 15 Days, 0 Hrs.

Task Type	Task Title	Desc Dept	To	Anchor	Start On		End On		Line Item Code	Labor Budget		Budget
					Day	Hr	Day	Hr		Qty	PO	
1 Fulfillment	Gather Components	AI-FFMT		JS	0	0	1	0	> L-PRD	2		50.00
2 Fulfillment	Test Whiteboard	AI-FFMT		PTE	0	0	3	0	> L-PRD	8		200.00
3 Fulfillment	Disassemble Whiteboard	AI-FFMT		PTE	0	0	2	0	> L-PRD	4.5		112.50
4 Fulfillment	Replace Faulty Components	AI-FFMT		PTE	0	0	2	0	> L-PRD	3		75.00
5 Fulfillment	Reassemble Whiteboard	AI-FFMT		PTE	0	0	5	0	> L-PRD	6		150.00
6 Fulfillment	Inspection	AI-FFMT	AW	PTE	0	0	1	0	> L-PRD	.5		12.50
7 Fulfillment	Prep for Shipping	AI-Shipping	KH	PTE	0	0	1	0	> L-PRD	.25		6.25

Fixed	0.00
Variable	606.25
Total Budget	606.25
Length	15 Days, 0 Hrs



6.2 Integration Capabilities

NetSuite Integration Platform connects ecommerce, CRM, supply chain, HR, and other key applications using prebuilt integrations. **NetSuite Connector**, a separately licensed add-on module, provides point integrations for leading ecommerce platforms, marketplaces, CRMs, logistics providers, and POS systems.

The screenshot displays the Oracle Integration Store interface. At the top, the Oracle logo is visible on the left, and the page title is "Integration store". A search bar contains the text "netsuite". Below the search bar, it indicates "15 items". The main content area is a grid of integration recipes, each with a title, description, version number, and an action button.

Integration Name	Description	Version	Action
Marketplace listing by Sunera Technologies Inc Shopify — Oracle NetSuite Create Invoices for Shipped Orders	Creates invoices in Oracle NetSuite for shipped orders in Shopify	v 1.0.0	Unlock
Accelerator by Oracle Salesforce - Oracle NetSuite Opportunity to Cash flow	Oracle	v 01.05.0000	Get
Recipe by Oracle Oracle CX Sales and B2B Service — Oracle NetSuite Synchronize Opportunities and...	Creates a new sales order in Oracle NetSuite when an opportunity is won in Oracle CX Sales and B2B Service.	v 01.00.0002	Get
Recipe by Oracle Jira — Oracle NetSuite Create Project Tasks for Issues	Creates project tasks in Oracle NetSuite for task issues in Jira.	v 01.00.0000	In use
Recipe by Oracle Magento Commerce Cloud — Oracle NetSuite Create Sales Orders for Invoices	Creates sales orders in Oracle NetSuite for invoices in Magento Commerce Cloud.	v 01.00.0000	In use
Recipe by Oracle Oracle NetSuite — QuickBooks Export Customer and Company Records	Exports customer and company records from Oracle NetSuite to QuickBooks.	v 01.00.0000	Get
Recipe by Oracle Oracle NetSuite — Oracle ADW Import Sales Orders	Imports sales orders from Oracle NetSuite to Oracle Autonomous Data Warehouse (ADW).		
Recipe by Oracle Oracle NetSuite — Oracle CX Sales and B2B Service Sync Customers and Accounts	Synchronizes Oracle NetSuite customers with Oracle CX Sales and B2B Service accounts.		
Recipe by Oracle Oracle NetSuite — Jira Create Issues for Project Tasks	Creates Jira issues for project tasks in Oracle NetSuite.		



aACE's integration emphasizes unified operations within the platform. All modules work together seamlessly in real-time—sales orders automatically update inventory, purchasing links directly to accounts payable, shipping creates invoices automatically, and production updates job costs and material usage instantly.

Integrations

aACE Integrates with the Top Apps You Need to Run Your Business



Extend aACE Functionality with These Key Integrations

- | | | |
|--|------------------------------------|----------------------------------|
| AvaTax | Mailchimp | Shopify |
| CommerceHub | Mailgun | SPS Commerce |
| DayBack | NRG | Tableau |
| Extensiv Integration Manager | Payment Innovators | TrueCommerce |
| Global Payments Integrated | ReadyShipper | VerticalResponse |
| HubSpot | ShipStation | WooCommerce |

External integrations include payment processors, shipping services, and ecommerce platforms designed to appear seamless within aACE's interface. The FileMaker platform enables deep customization connecting aACE with specialized industry systems, bringing external data into aACE's unified interface rather than requiring users to jump between applications.





7. Deployment & Technical Comparison

7.1 Deployment Options

NetSuite operates exclusively as a cloud-based solution hosted on Oracle Cloud Infrastructure, managing all data and NetSuite modules entirely in the cloud. This cloud-only, multi-tenant model allows for automatic updates and maintenance, but it can also limit deep customization beyond supported configuration and extension methods.

It ensures all users have access to the latest features and security patches without manual intervention or scheduled downtime. The unified cloud architecture delivers consistent performance across all locations and devices while Oracle manages infrastructure scalability, disaster recovery, and compliance certifications.

aACE offers deployment flexibility with cloud-hosted options for both Complete and Enterprise Editions. Cloud deployments benefit from managed infrastructure, automatic backups, and reduced internal IT overhead while maintaining full access to system functionality.

The Enterprise Edition is hosted in a single-tenant environment rather than a multi-tenant structure, allowing for deeper customization and greater control without sacrificing the advantages of cloud hosting. For organizations with specific regulatory or infrastructure requirements, on-premise deployment remains available following consultation with the aACE team. This flexibility enables businesses to align their ERP deployment with security preferences, connectivity needs, and operational strategy.

7.2 User Interface & Experience

NetSuite provides a web-based interface with role-based dashboards and permissions, tailoring the user experience to specific job functions and responsibilities. Dashboards display relevant KPIs, reports, and shortcuts based on user roles, ensuring team members access only appropriate information while maintaining streamlined navigation.

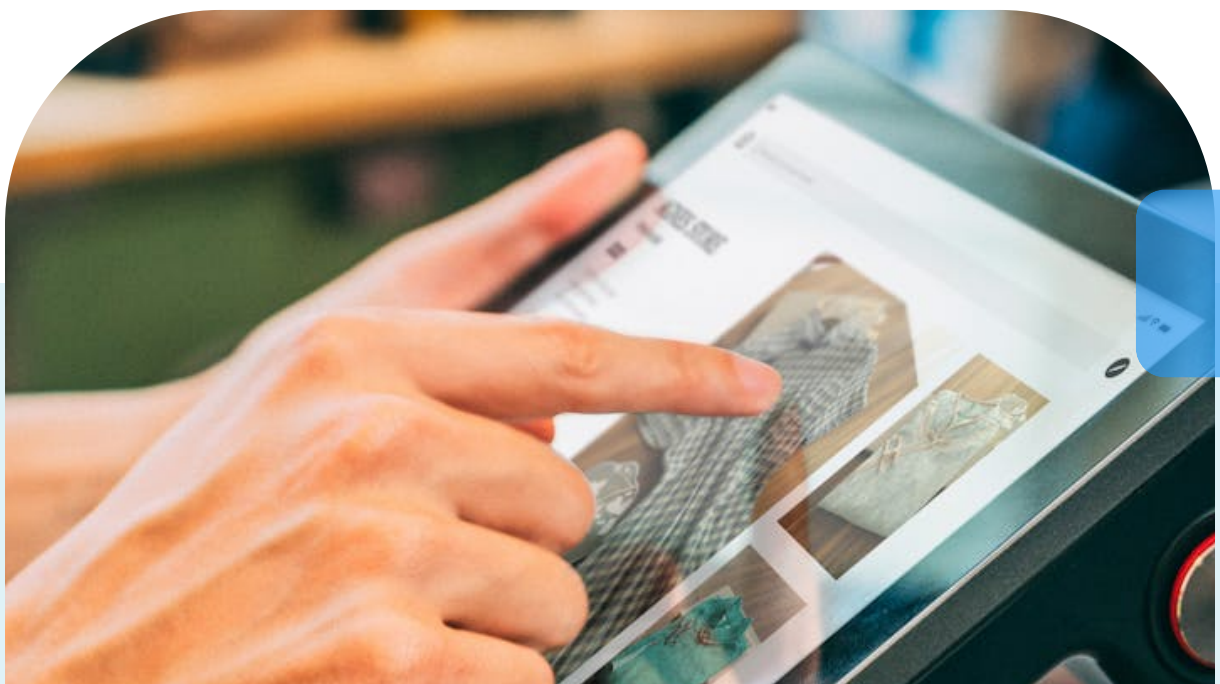
Mobile apps extend NetSuite functionality to smartphones and tablets, enabling field access to critical business data. The unified suite architecture shares data between modules seamlessly, making it easier to access information and gain accurate insights across the entire business without switching between disparate systems.

aACE maintains consistent interfaces across all modules with color coding and standardized layouts, reducing learning curves by allowing knowledge from one area to apply throughout the system.

The platform is available through browsers and desktop apps (Mac and Windows) via FileMaker Pro, providing flexibility in how users access the system. Specialized iOS mobile apps enable targeted workflows for specific tasks like time tracking, expense reporting, and inventory picking without navigating the full system.

aACE also supports role-based access and permissions through its [User Groups](#) module, enabling administrators to control what different teams can see and do.

This multi-platform approach ensures users can work efficiently with consistent data access across all environments — whether office-based or field locations.





7.3 Scalability

NetSuite delivers enterprise-level scalability designed to support large global organizations with unlimited transaction volume and sophisticated multi-subsidiary management capabilities.

The cloud infrastructure automatically scales to accommodate business growth across geographies, currencies, and business units without requiring infrastructure upgrades or performance optimization. NetSuite handles multinational corporations with hundreds of subsidiaries, thousands of employees, and millions of transactions annually while maintaining real-time performance across all modules.

Meanwhile, the subscription-based licensing model allows organizations to add users, modules, and subsidiaries incrementally as business needs evolve, ensuring the platform grows seamlessly alongside the organization.

aACE is designed for organizations with 3 to 500 users from the start, though implementations demonstrate the platform can handle over 1,000 employees across 7+ entities when supported by robust server infrastructure.

Its FileMaker Platform foundation enables scaling to meet mid-market demands while maintaining performance across concurrent users without degradation. However, larger deployments require careful infrastructure planning and optimization to ensure adequate database server capacity, network bandwidth, and hosting resources. All the while its granular permission system supports complex multi-entity structures, providing detailed control over module access and data visibility as organizational complexity increases.

All this makes aACE suitable for growing businesses that haven't yet reached enterprise scale.



8. Pricing & Total Cost of Ownership

8.1 Subscription Models

NetSuite employs module-based pricing with enterprise cloud infrastructure included, though specific pricing is not published online and requires contacting the sales team for custom quotes. The subscription model comprises four main components: core platform, optional modules, and number of users, plus a one-time implementation fee.

Annual license fees scale based on organizational needs, with the ability to easily activate new modules and add users as businesses grow—demonstrating the flexibility of cloud software where organizations pay for capabilities they actually use.

For budgeting purposes, published third-party estimates often place NetSuite annual subscription costs in the range of approximately \$25,000 to \$250,000+ per year, depending on user count, service tier, and which optional modules are required.

aACE offers two distinct editions:

- **Complete Edition** at \$99 per user per month (5-user minimum), delivered as a fully hosted cloud subscription that includes infrastructure, platform licensing, and ongoing maintenance.
- **Enterprise Edition** at \$199 per user per month (10-user minimum), delivered in a single-tenant cloud environment that supports deeper customization and operational flexibility. Platform licensing and maintenance are included in the subscription. On-premise deployment is available following consultation with the aACE team.

Both editions include all modules—accounting, CRM, inventory, production, and project management—without additional licensing fees, eliminating the complexity of calculating costs based on feature requirements.



8.2 Implementation Costs

NetSuite requires professional services for setup, industry-specific configuration, and integration costs, though specific implementation pricing is not shared online and requires sales team consultation.

The SuiteSuccess methodology provides preconfigured, fixed-fee packages designed to get organizations up and running on time and on budget with industry-specific solutions incorporating best practices and proven workflows. But implementation timelines vary based on organizational complexity, industry requirements, and customization.

Published estimates commonly place NetSuite implementation costs in the range of approximately \$30,000 to \$150,000+ for many organizations, with higher totals for complex configurations, integrations, data migration, and multi-entity requirements.

aACE begins with a Discovery Package providing a 2-month evaluation period with no commitment required, allowing organizations to thoroughly assess fit before proceeding.

Implementation is billed in 10-50 hour increments based on customization needs, with the in-house implementation team comprising the same engineers who develop the solution—ensuring deep product knowledge and consistent quality.

Typical implementation timelines span 3-6 months depending on complexity, with the Discovery process identifying gaps, creating development plans, and providing accurate cost estimates before organizations commit to full implementation.



8.3 Additional Costs and Hidden Fees

NetSuite's total cost extends beyond base subscriptions with additional module licensing, higher service tiers, professional customization services, and third-party integration costs. However, the unified suite architecture means many capabilities included in the platform license that would require separate applications in other ecosystems, potentially offsetting apparent premium pricing through reduced integration complexity and vendor management overhead.

When evaluating NetSuite pricing, request an itemized quote that lists the base package, user licenses, optional modules required for your workflows, service tier, implementation scope, and ongoing support. This reduces the risk of assuming a capability is included when it actually requires separate licensing.

aACE's subscription pricing includes platform licensing, hosting, and ongoing maintenance for both Complete and Enterprise Editions. There are no separate FileMaker licensing fees or mandatory maintenance percentages beyond the monthly subscription.

All modules are included without per-module fees — accounting, CRM, inventory, production, and project management come standard in both editions. This all-inclusive structure simplifies budgeting and avoids the complexity of purchasing additional functionality. Customization and implementation services are scoped based on each organization's requirements.





9. Support & Implementation

9.1 NetSuite Support & Implementation

NetSuite implementation follows the SuiteSuccess methodology leveraging over 25 years of experience working with tens of thousands of organizations across all industries and business sizes.

Its professional services teams provide consultative approaches from evaluation through sales, implementation, support, and beyond, adapting to meet business needs as they grow. Preconfigured, fixed-fee packages enable organizations to go live quickly on time and on budget, while phased consumption allows increasing use incrementally—going live with critical functionality then easily adding capabilities as new needs emerge.

Ongoing support includes Oracle cloud infrastructure support ensuring platform availability, security, and performance, plus technical support services for troubleshooting and issue resolution. Training resources help users maximize NetSuite capabilities, while automatic product updates and upgrades ensure organizations access the latest features and security patches without manual intervention or scheduled downtime.





9.2 aACE Support & Implementation

aACE implementation centers on the Discovery Process providing two months of hands-on experience using a configured system before any major investment is required. The in-house implementation team comprises the same engineers who develop the solution, ensuring deep product knowledge and consistent quality.

Discovery consists of three phases:

- **Training** where teams become super users understanding complete business workflows
- **Gap Analysis** where existing processes are compared to aACE functionality to identify customization needs
- **Development Planning** where creating detailed plans are created for prioritizing modifications with cost estimates and timelines

This approach creates internal champions serving as trainers and change agents during go-live, supporting smoother adoption across 3-6 month typical implementation timelines with no commitment required during Discovery.

Ongoing support includes ShowMe aACE—a repository of recorded advisor sessions showing exactly how to set up and use the platform—plus custom learning guides, knowledge bases, FAQs, and training videos. Support and implementation guidance are delivered primarily in-house by the same programmers and engineers who build the software, ensuring deep product knowledge and continuity between development and support.

Implementation partners and IT partners (for Enterprise Edition) can provide additional services when needed, while change management support helps organizations navigate workflow transitions and user adoption challenges throughout the implementation lifecycle and beyond.



10. Final Verdict

The differences between the two are clear: NetSuite is an enterprise ERP built for global scale and complexity, while aACE is comprehensive business management software designed for mid-market operations.

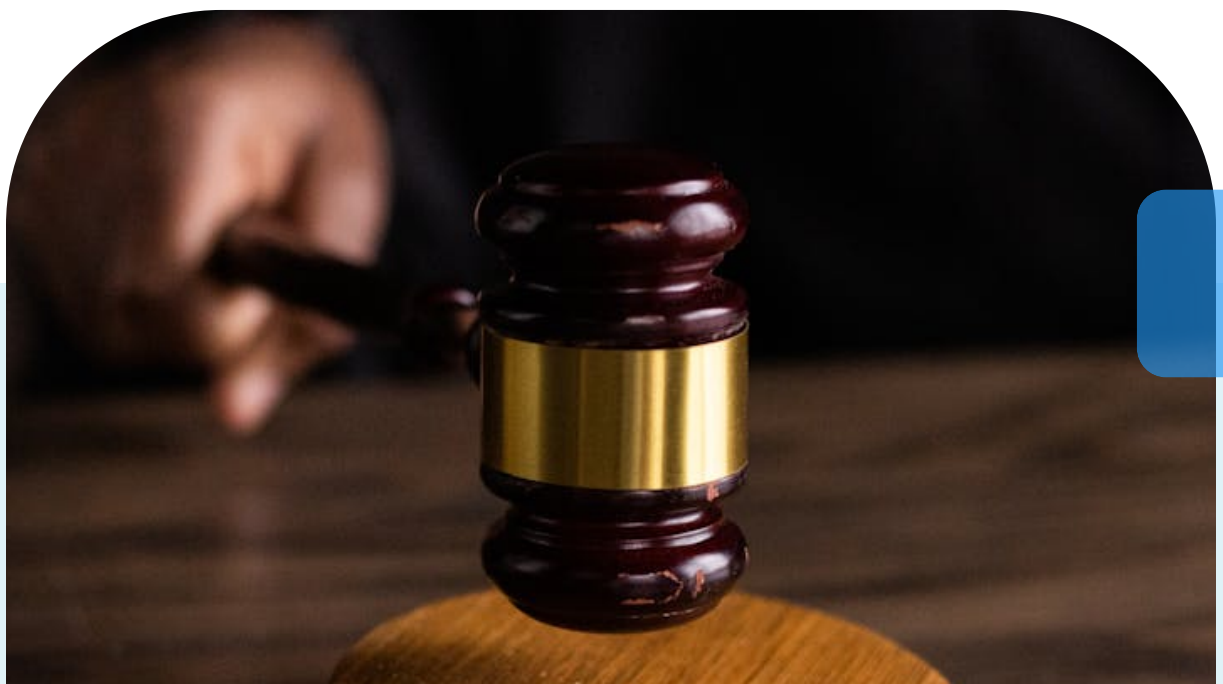
The Core Trade-off

NetSuite gets you enterprise-grade capabilities immediately.

When you need more functionality, you activate additional modules or integrate with Oracle's ecosystem. It's proven across thousands of organizations and handles billions in transaction volume.

On the other hand, **aACE** implementation is slower — but that's because it's doing something fundamentally different.

It's learning how your specific business works and building those processes into the software itself. Your custom pricing structures become part of the system. The way you handle production scheduling for your largest client gets built right in. Your multi-entity accounting structure works exactly how you need it to work.



When NetSuite Makes Sense

If you're reading this report and thinking, "We need an enterprise ERP that can scale globally," get **NetSuite**.

It's the right choice if:

- You have multiple subsidiaries across different countries
- You need sophisticated multi-currency and multi-GAAP accounting
- You process thousands of transactions daily across multiple entities
- You require comprehensive compliance and audit capabilities

And, most importantly, if you have the budget and resources for enterprise software implementation and ongoing costs.

NetSuite particularly shines for businesses with over 1000 employees, where global operations, complex financial consolidation, and enterprise-scale automation justify the investment. The SuiteSuccess methodology means you implement proven workflows that have worked for hundreds of organizations.

When aACE Becomes Necessary

You'll know you need **aACE** when you've outgrown a simple platform like QuickBooks, but NetSuite feels like overkill.

When you need everything working together—accounting, inventory, production, CRM—but don't need global subsidiaries or 1,000+ employee scale. And when you want comprehensive ERP functionality without enterprise complexity and cost.

aACE makes sense once your business has enough complexity that managing it in separate tools creates problems, but you're not running a multinational corporation. This typically happens somewhere between 10 and 500 employees.

Choose aACE if:

- You manufacture or assemble products with job costing needs
- You manage inventory across multiple locations but within one country
- You have complex B2B relationships requiring integrated order management
- You operate multiple entities but need flexibility without enterprise overhead

The Next Steps

If you're leaning toward **NetSuite**, contact their sales team for a custom quote and demo.

Expect to discuss your industry, transaction volume, number of users, and specific module needs. SuiteSuccess packages provide fixed-fee implementation, but total cost still requires enterprise budgets. Remember that NetSuite represents a long-term commitment—both financially and operationally.

If **aACE** sounds like what you need, start with the Discovery Process.

It's two months of actually using the software with your real data before you commit:

- Your team gets trained
- You identify what needs customization
- Everyone knows exactly what they're signing up for

Some companies realize during Discovery that they need more customization than expected. Better to learn that before you've invested your entire ERP budget.

One final thought.

The wrong choice here isn't picking NetSuite when you should choose aACE or vice versa.

It's either overpaying for enterprise capabilities you don't need, or limiting your growth with software that can't scale with you. Both of these platforms can transform how you run your business. Pick the transformation that matches both where you are today and where you're realistically headed in the next three to five years.





aACE vs. Oracle NetSuite

– Comparative Report by MihaelCacic.com –

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